



# SPONSORSHIP & EXHIBITOR PROSPECTUS

SEPTEMBER 21-23
TOWN & COUNTRY RESORT



IN PARTNERSHIP WITH THE WATER RESEARCH FOUNDATION

Don't miss the opportunity to target the nearly 800 leaders from the water reuse industry expected to attend the 2025 WateReuse California Annual Conference September 21-23!



# **ABOUT WATEREUSE CALIFORNIA**

WateReuse California is recognized as a thought leader in California on alternative, sustainable water supply development. It is the go-to organization in the state for water recycling education and outreach, as well as the principal influencer of public opinion and policymakers in all forms of water recycling. WateReuse California is a state section of the national organization the WateReuse Association.

# THE EVENT

The WateReuse California Annual Conference will feature more than 40 technical presentations, receptions, an awards luncheon, the annual Tuesday morning Gordon Cologne session, and the ever-popular exhibition component.

### **ATTENDEES**

The conference is designed for individuals, organizations, and agencies associated with or interested in the design, management, operation, and use of water recycling facilities and projects in California, including:

- Academic Institutions
- Advocacy Groups
- Consulting Engineering Firms
- Environmental Organizations
- Government Officials
- Manufacturers
- Regulators
- Suppliers
- Water & Wastewater Agencies
- Water Reuse Industry

#### **CORE TOPICS**

- Potable Reuse Success Stories
- Direct Potable Reuse
- Agency Collaboration on Reuse Projects
- Advancements in Treatment Technologies
- Operations: Challenges, Strategies, Training, and Lessons Learned
- Planning for and Managing Potable and Non-Potable Recycled Water Systems with Declining Wastewater Flows
- Advanced Source Control for Potable Reuse Projects through Pretreatment Programs and Upstream Policy Efforts
- Water Quality Issues
- RO Concentrate Minimization/Disposal Challenges and Strategies
- Expanding and Improving Non-Potable Reuse

- Implementing Onsite Reuse (Recycled Wastewater, Greywater, Etc.)
- Commercial and Industrial Applications
- Environmental Enhancement with Reuse
- Climate Change Resilience (e.g., Drought, Sea Level Rise, Energy Efficiency)
- Sustainable Groundwater Basin Management
- Elected Officials and Agency Perspective
- Regulatory, Policy, and Compliance Issues
- Economics, Financing, and Funding
- Public Outreach, Education, and Communications Success Stories
- Lessons Learned, Challenges, and Barriers to Successful Recycled Water Programs
- Data Collection, Information Management, and Decision Support Frameworks

# SPONSORSHIP OPPORTUNITIES



# BLUE DIAMOND LEVEL (only one applicant will be selected) | Cost \$20,000

Blue Diamond-One of the world's rarest and most valuable colored diamonds! Does your organization live up to the level of a Blue Diamond? If so, you are invited to submit an application to be WateReuse California's only sponsorship level geared to raise the bar on exposure and recognition during the WRCA Conference.

# **BLUE DIAMOND SPONSORSHIP INCLUDES:**

- 90-minute plenary session with full conference attendance at the Tuesday Luncheon. This is your
  opportunity to share your vision for California's water future and the importance of recycled water
  in our communities.
- Opportunity to sponsor a Tier I conference event or promotional branding
- Exhibit table
- 8 complimentary registrations to the full conference
- Social media post
- · Recognition on website, program, presentation slides, and signage
- Name badge ribbons
- Pre- and post-conference attendee list

Tier I Sponsorship Opportunities: Premium Signage, Conference Bags, Badge Holders, Hotel Key Cards, Conference Attendee Wi-Fi, Opening Session, Awards Luncheon, President's Reception, Town Hall Plenary

### Applications for the Blue Diamond Sponsorship should include:

- Brief description of presentation vision (not to exceed 500 words). Presentation/discussion should demonstrate how the topic relates to recycled water and the benefits to participating attendees. Presentations should be creative, inspiring, and provide attendees with information that will benefit them in their daily operations.
- List of Speaker(s)
- Audio/Visual Needs
- Format (such as talk show or normal presentation format with speakers at a head table)

# Suggested presentation format:

- Panel Discussion with up to 5 Speakers (plus a moderator)
- Keynote Format
- Visuals or Video Using PowerPoint

# Potential reasons for disqualifications include but are not limited to:

- Incomplete Submissions
- Presentations that seem to be solely advertisements for your organization
- Presentations that do not meet the quality standards associated with the WRCA Conference

Proposals are due by January X. Applications will be reviewed and selected by the Managing Director and the Executive Committee of the WRCA Board of Trustees. If your application is not selected, you will have an opportunity to apply for another sponsorship level beginning February X, 2025.

Submit applications to Brenley McKenna bmckenna@watereuse.org and Paula Currie paula@pcevents.net.

# SPONSORSHIP OPPORTUNITIES

WateReuse California Conference Sponsorships are designed to maximize your marketing efforts and help your organization gain important visibility among professionals whose focus is on the development of water reuse and desalination projects, putting your organization's name in front of influential senior managers and decisionmakers.

SPONSORSHIP INCLUDES:	DIAMOND \$10,000*	PLATINUM \$7,000	GOLD \$5,000	SILVER \$4,000	BRONZE \$2,000	PURPLE \$750
NETWORKING						
90-Minute Panel Session**	•					
Exhibit Table (one additional complimentary registration may be exchanged for exhibit table)	•	•				
Complimentary Registrations (discount codes will be emailed to sponsors & exhibitors to register attendees)	4	3	2	1		
Attendee Contact List (Pre & Post)	•	•	•	•	•	•
RECOGNITION						
Opportunity to Sponsor a Tier I Conference Event/Branding	•	•				
Opportunity to Sponsor a Tier II Conference Event/Branding			•			
Opportunity to Sponsor a Tier III Conference Event/Branding				•		
Logo Displayed on Slides Prior to All Sessions	•	•				
Company Information on Website	•	•	•	•	•	•
Company Information on Onsite Program	•	•	•	•	•	•
Signage Recognition throughout Conference	•	•	•	•	•	•

<sup>\*</sup> Only Four Diamond-Level Sponsorships Available

Tier I Sponsorship Opportunities: Premium Signage, <del>Conference Bags, Badge Holders, Hotel Key Cards</del>, Conference Attendee Wi-Fi, Opening Session, <del>Awards Luncheon</del>, President's Reception, Town Hall Plenary, Gordon Cologne Plenary

Tier II Sponsorship Opportunities: Registration Folders, Notepads, Water Bottles, Welcome Reception, Technical Session, Other Conference Gifts

Tier III Sponsorship Opportunities: Sunday Refreshment Break, Monday Continental Breakfast, Monday Refreshment Breaks, Tuesday Refreshment Breaks

<sup>\*\*</sup> Diamond Sponsors receive one 90-minute panel session during the conference

# **EXHIBIT OPPORTUNITIES**

A table-top exhibit placed strategically at the 2025 WateReuse California Annual Conference will put your organization at the center of all the action. WateReuse recognizes that exhibits are an integral component to the success of the 2025 WateReuse California Annual Conference. The Exhibit Hall is designed to maximize face-to-face communication between exhibitors and attendees.

EXHIBIT FEES		
	ON OR BEFORE JUNE 1, 2025	AFTER JUNE 1, 2025
MEMBER	\$1,750	\$2,000
NON-MEMBER	\$2,500	\$2,800

#### YOUR EXHIBIT PACKAGE INCLUDES:

- Table-Top Display Area with Six-Foot Table and Two Chairs
- Two Complimentary Full-Conference Registrations
- Attendee Mailing Address List (Pre and Post)
- Company Information Listed on Conference Website and Onsite Program

### **PACKAGE ADD-ON:**

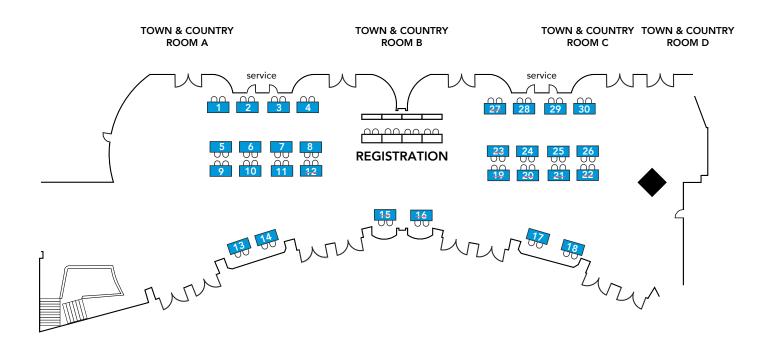
 One-on-One Breakfast with Attendees – \$350 (Limited Availability)

Attract attendees to your exhibit by sponsoring a continental breakfast selection at Tuesday's breakfast. You can choose one option from our breakfast menu that will be stationed next to your exhibit. Available items are listed on application. For more information, please contact Paula Currie at paula@pcevents.net.



# **CONFERENCE EXHIBITION**

# **TOWN AND COUNTRY FOYER**



### **EXHIBIT HOURS**

The Exhibit Hall is tentatively scheduled to be open during the following hours:

Sunday, September 21 | 1:00 pm - 6:30 pm

Monday, September 22 | 7:30 am - 3:30 pm

Tuesday, September 23 | 7:30 am - 12:00 pm

# SPACE IS LIMITED. RESERVE YOUR EXHIBIT TODAY!

### SETUP AND BREAKDOWN HOURS

Setup: Sunday, September 21 | 8:00 am - 12:00 pm

Breakdown: Tuesday, September 23 | 2:30 pm - 4:30 pm

# HOTEL INFORMATION

The 2025 WateReuse California Annual Conference will be held at the Town and Country Resort, San Diego. Refer to the WateReuse California Annual Conference when making reservations to obtain the conference rate. We have a limited block of rooms at the hotel. All rooms are on a first-come, first-served basis. Reservations must be made by August 31, 2025, to secure the conference room rate.

# **TOWN AND COUNTRY RESORT**

500 Hotel Cir N, San Diego, CA 92108 | 619.772.8527

### **ROOM RATE**

\$255.00

Rate is subject to tax (currently 10.5%), CA Tourism Assessment Fee of 0.3%, San Diego Tourism District Assessment Fee of 2%, and discounted Resort Fee of \$15.



# **KEY DATES**

### **APPLICATION DEADLINE**

Applications for exhibit space at the 2025 WateReuse California Annual Conference must be received no later than August 18, 2025. All exhibits are assigned on a first-come, first-served basis.

# **CANCELLATIONS**

Cancellation of exhibit space must be made in writing to the WateReuse office. Refunds will be issued according to the following schedule and will be based on the postmark or email date of the letter. Cancellations received by July 18, 2025, will receive a 50% refund, and cancellations received after July 18, 2025, will not receive a refund.

IMPORTANT DATES	
June 1, 2025	Deadline to Receive Discounted Exhibit Rates
July 18, 2025	Cancellation Deadline for Exhibitors
August 18, 2025	Application Deadline for Exhibitors & Sponsors
August 31, 2025	Hotel Reservation Deadline
September 21, 2025	Exhibitor Set Up
September 23, 2025	Exhibitor Break Down

# WateReuse CA CONFERENCE SAN DIEGO • CA

Water Bottle

Welcome Reception

**Technical Session** 

# Exhibitor & Sponsor Application

Billing Address	
	Zip Country
Company Phone	
Primary Contact	Title
Contact Email	Contact Phone
Website	
EXHIBIT ONLY	SILVER SPONSOR (select one)
On or Before June 1, 2025	Technical Tour
Member	Sunday Refreshment Break
Non-Member	Monday Continental Breakfast
After June 1, 2025	Monday Refreshment Breaks
·	Tuesday Refreshment Breaks
Member	Tuesday Breakfast with the Exhibitors
Non-Member	BRONZE SPONSOR\$2,000
BLUE DIAMOND SPONSOR (select one) \$20,000	BRONZE 3FON3OR \$2,000
Conference Bag	PURPLE SPONSOR \$750
Awards Luncheon	
Badge Holder	EXHIBITOR ADD-ON OPTIONS
President's Reception	
Hotel Key Card	BREAKFAST WITH EXHIBITORS \$350 each
Town Hall Plenary	Cinnamon Buns – 3 dozen
Conference Attendee Wi-Fi	Assorted Pastries – 3 dozen
Gordon Cologne Plenary	Coffee Cafe – 3 dozen
Opening Session	Bagels w/Cream Cheese – 3 dozen
	Assorted Individual Yogurts – 3 dozen
DIAMOND SPONSOR (select one)	Whole Fruit – 3 dozen
Conference Bag	Egg Bites w/Cheddar & Bacon - 3 dozen
Awards Luncheon	- A. (1 - E. )
Badge Holder	PAYMENT
President's Reception	Please return completed application to:
Hotel Key Card	Paula Currie at paula@pcevents.net
Town Hall Plenary Conference Attendee Wi-Fi	An invoice will be sent by WateReuse Association for the total
Gordon Cologne Plenary	amount. Payment can be made by credit card, check, or ACH/
Opening Session	wire transfer.
PLATINUM SPONSOR (select one) \$7,000	Signature
Conference Bag	By signing this form, sponsor/exhibitor agrees to adhere to terms listed below.
Awards Luncheon	DAVMENT TERMS
Badge Holder	PAYMENT TERMS  1. The undersigned agrees to pay 100% of all fees per the terms of this application made payable to
President's Reception	WateReuse.
Hotel Key Card	2. Any company requesting to pay later than net 30 days after the receipt of invoice, agrees to pay a
Town Hall Plenary	deposit in the amount equivalent to the cancellation processing fee.
Conference Attendee Wi-Fi	<ol><li>All cancellations must be submitted to WateReuse in writing. The date of receipt of supporter's written notice of cancellation will be considered the official cancellation date.</li></ol>
Gordon Cologne Plenary	4. The cancellation processing fee for exhibit or sponsorship packages is 50% of the total fee.
Opening Session	5. Any company who cancels after June 1, 2025, will be responsible for the total cost. Absolutely NO
GOLD SPONSOR (select one)	refunds for cancellations after June 1, 2025.
	6. Sponsors & Advertisers are responsible for ensuring the accuracy of all content. WateReuse is not
Registration-Folder Notepad	responsible for grammatical, spelling, or other errors appearing in the provided content.  7. Exhibitors will adhere to set up and tear down times as listed in Prospectus.
Water Pottle	8. WRCA will do its best to confirm your selected Items.

exception of the Blue Diamond Level.

9. All Items are subject to change and more than one sponsor will be recognized on all Items with the