

# WATER INFRASTRUCTURE FINANCE AUTHORITY OF ARIZONA

Opportunities for Funding Reuse Projects with the State Revolving Fund

Sara Konrad and Garrett Corral Arizona Water Reuse 2019 Symposium



### **ABOUT US**

The Water Infrastructure Finance Authority (WIFA) is Arizona's State Revolving Funds administrator, funding water and wastewater infrastructure throughout Arizona.

WIFA is dedicated to maintaining and improving water quality for all Arizonans, by providing financial and technical assistance for basic water infrastructure.

#### **WIFA BY THE NUMBERS**



\$2,303,819,797 IN LOANS SINCE 1989



**276**ACTIVE LOANS

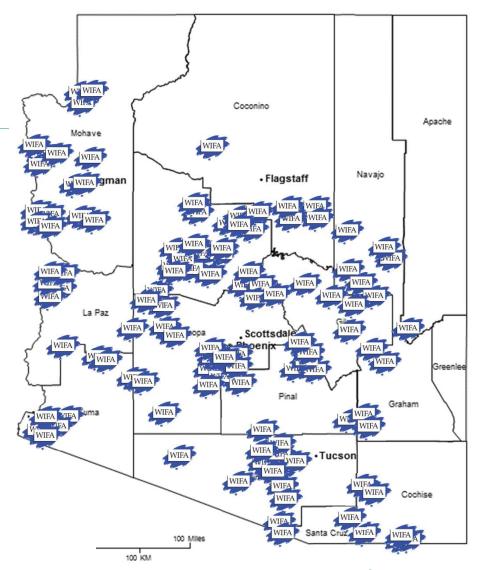


\$79,877,708
IN FORGIVABLE
PRINCIPAL



#### **WIFA BY LOCATION**

1989-2018



#### ELIGIBLE BORROWERS







WATER INFRASTRUCTURE FINANCE AUTHORITY

- Cities, towns, tribal entities and special districts:
  - Own a community public water system
  - Own a wastewater facility
  - Manage stormwater
- ACC-regulated private water companies
  - For profit and non-profit
- County, state and federal entities are NOT eligible (Pima County exception)
- No population limit

# ELIGIBLE PROJECTS







- What types of infrastructure projects are eligible?
  - Drinking water
  - Wastewater including reuse
  - Stormwater
  - Watershed/stream restoration
- What phases are eligible?
  - Planning, design
  - Construction, improvement
  - Acquisition





- Stormwater management including green infrastructure, Low Impact Development and flood control
- Watershed management of wet weather discharge
- Integrated water resources planning
- Weather/climate-related resilience planning
- Forest restoration
- Riparian improvements









The CWSRF may provide financial assistance for reusing or recycling wastewater, stormwater, or subsurface drainage water;

• Projects involving the reuse or recycling of wastewater, stormwater, or subsurface drainage water are eligible. This includes, as part of a reuse project, the purchase and installation of treatment equipment sufficient to meet reuse standards. Other eligible projects include, but are not limited to, distribution systems to support effluent reuse, including piping the effluent on the property of a private consumer, recharge transmission lines, injection wells, and equipment to reuse effluent (e.g., gray water, condensate, and wastewater effluent reuse systems).

#### **WIFA REUSE PROJECTS**

- To date: 27 projects that include reuse
  - \$65 million in recycled water costs
- Can be portion of loan

\$363 million total loan amounts for these 27 projects

# 2000 - Town of Kearny Wastewater Reclamation Facility

 Reclaimed water to wetland area, golf course, and Kearny's ball fields



## REUSE PROJECTS AND INCENTIVES

### Types of Reuse Projects

- New water reclamation facilities
- Facility upgrades and expansions
- Reclaimed water transmission and distribution
- Injection wells
- Dust control truck stations

#### **Incentives**

- Forgivable principal
- Interest rate reduction











## AIRPORT WWTP UPGRADES

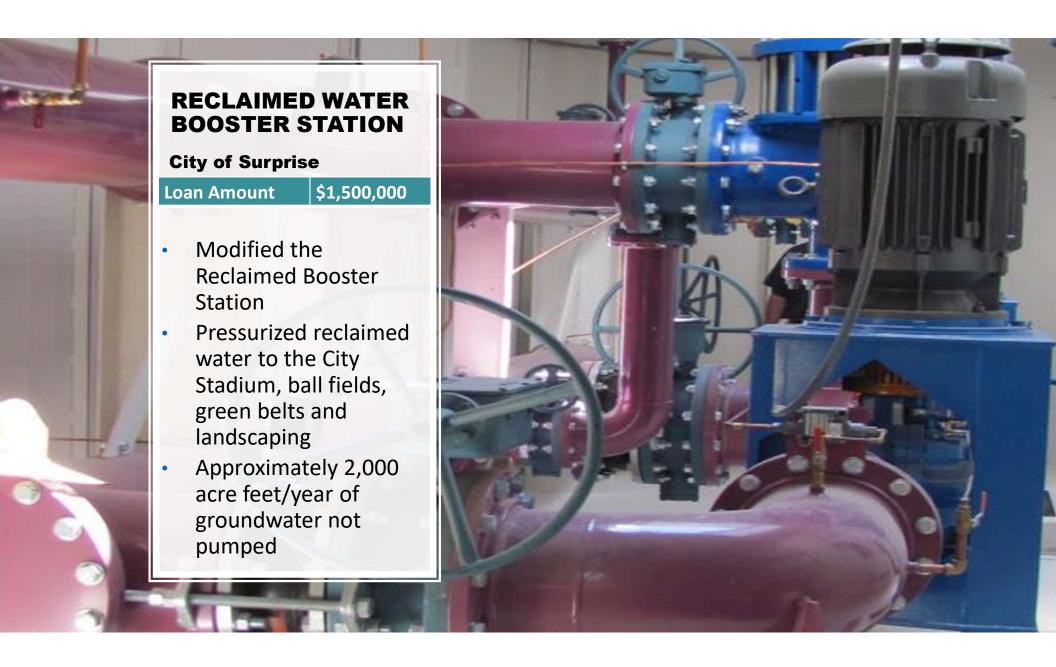
**City of Prescott** 

**Loan Amount** 

\$45,800,000

- Expanded from 1.2 to 3.75 MGD capacity
- Upgraded from B+ to A+ effluent
- Aeration system, blower building, tertiary filtration, disinfection, and effluent pump station
- Irrigation of sports fields, golf courses, and commercial landscapes, restoration of riparian habitats and recharge groundwater aquifers









#### **WWTP UPGRADES**

**Town of Camp Verde** 

**Loan Amount** 

\$3,487,210

Forgivable Principal \$1,000,000

#### **Truck Pumping Station (\$50,000)**

- Effluent storage tank, truck fill kiosk, controls and pumping system
- Future Town Ordinance planned to require all construction water to be reclaimed

#### Solar Installation (\$300,988)

- \$110,000 a year in power consumption for the entire wastewater system
- Conservative minimum expected annual electrical generation of the solar array is 207,847 kWh (annual cost savings of \$19,000)





#### MULBERRY EFFLUENT BASIN EXPANSION

**Lake Havasu City** 

**Loan Amount** 

\$1,209,432

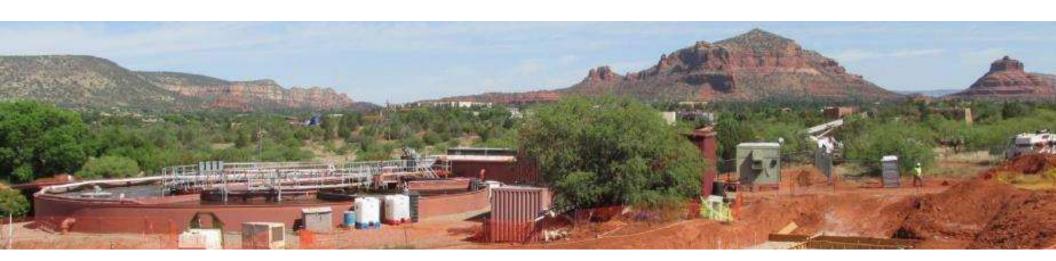
- Enhance facility operation and delivery of reclaimed water
- Optimize and renovate contact basin, reuse pump station piping, commingling basin, south intake pumping system
- Increase capacity at the commingling pond
- Replace Liner
- Reduce the need for potable water for irrigation at city parks and other facilities
- Reduce demand on Colorado River water



#### **WHY CHOOSE WIFA?**

- Incentives for "green" projects
- Below market interest rates
- Financing available year-round
- No application deadlines

- No competition
- No minimum or maximum loan amount
- No application fees or closing costs

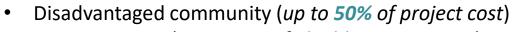


#### **LOAN INCENTIVES**

	Disadvantaged Community Designation (low income, high rates, "colonia")	Green Projects (water and energy efficient)	Stormwater Projects
Subsidized Rates	<b>✓</b>	<b>✓</b>	<b>✓</b>
Forgivable Principal	Up to <b>50%</b> of project costs	Up to <b>20%</b> of project costs	Up to <b>20%</b> of project costs
Lower Rates (CIFR)	<b>✓</b>	<b>~</b>	

#### FORGIVABLE PRINCIPAL

#### WIFA will consider forgivable principal for any eligible project, including:



- Green projects (up to 20% of eligible project costs) Water and energy efficiency projects
- Includes reclaimed and reuse projects
- Projects that mitigate stormwater (up to 20% of eligible project costs)





#### **SAVINGS AT A GLANCE**

Average Rate FY2019	
Governmental (20-year loan term)	2.096%
Governmental (30-year loan term)	2.672%

Rates are set two days before each loan closing.

#### FISCAL IMPACT OF WIFA FUNDING

Hypothetical Fiscal Impact of WIFA Financial Assistance	WIFA	Bond Deal
Total Project Cost	\$10,000,000.00	\$10,000,000.00
Cost of Issuance*	\$0.00	\$105,449.13
Funded Amount (Amount to be Repaid)	\$10,000,000.00	\$10,105,449.13
Term	20	20
Interest Rate Index**; WIFA AAA / Bond - Actual for AA	2.00%	2.61%
Subsidy Rate	85.00%	100.00%
Combined Interest & Fee Rate	1.700%	2.610%
WIFA Annual & Average Bond Debt Service	\$594,005.22	\$650,373.61
Effective Annual Rate	1.71%	2.72%
Total Savings to Term	\$1,145,018.01	
NPV of Total Savings (discount rate of Bond Deal)	\$918,324.04	

<sup>\*</sup>WIFA does not charge any closing costs. A legal opinion by City or Bond Counsel is required. WIFA can incorporate any Financial Advisor and Counsel fees into the loan.

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<sup>\*\*</sup>Rates are as of 07/19/2016 when bonds priced water infrastructure finance authority

#### FISCAL IMPACT OF WIFA FUNDING

Hypothetical Fiscal Impact of WIFA Financial Assistance	WIFA	Bond Deal
Total Project Cost	\$10,000,000.00	\$10,000,000.00
Cost of Issuance*	\$0.00	\$105,449.13
Forgivable Principal	\$2,000,000.00	\$0.00
Funded Amount (Amount to be Repaid)	\$8,000,000.00	\$10,105,449.13
Term	20	20
Interest Rate Index**; WIFA AAA / Bond - Actual for AA	2.00%	2.61%
Subsidy Rate	85.00%	100.00%
Combined Interest & Fee Rate	1.700%	2.610%
WIFA Annual & Average Bond Debt Service	\$475,204.18	\$650,373.61
Effective Annual Rate	-0.50%	2.72%
Total Savings to Term	\$3,517,508.83	
NPV of Total Savings (discount rate of Bond Deal)	\$2,756,065.09	

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WATER INFRASTRUCTURE FINANCE AUTHORITY

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#### **APPLICATION PROCESS**

#### Preliminary Application

WIFA's online application

#### Applicant.azwifa.gov

 Preliminary review for eligibility

#### Obtain Debt Authorization

#### Cities and Towns:

- ≤150,000 population: resolution from governing body
- >150,000 population: voter authorization

#### Districts, Tribal Entities:

resolution from governing body

#### **Private Systems:**

ACC authorization

# Project Finance Application

## WIFA staff reviews capabilities:

- Technical
- Managerial
- Legal
- Financial



#### **APPLICATION PROCESS**

#### Following Board approval:

Funding can be available as soon as 3 weeks!

Loan Agreement Documents Drafted Borrower Adopts
Agreement Documents
by Resolution

Loan is Executed

#### NO MINIMUM OR MAXIMUM LOAN AMOUNT



City of Peoria	\$49,013,733
City of Prescott	\$21,600,000
Town of Marana (PFOS treatment)	\$15,000,000
Town of Payson	\$11,000,000
Pine Strawberry Water Improvement District	\$8,000,000
Town of Camp Verde	\$3,487,210
Town of Marana (Adonis subdivision)	\$1,481,990
Payson Water Company	\$875,000
Q Mountain Water Company	\$576,776
Cordes Lakes Water Co.	\$402,423
Pine Creek Canyon DWID	\$250,000
Monte Vista Water Company	\$159,991
Rancheros Bonitos Water Company	\$100,000
Walden Meadows Community Co-Op	\$40,000

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#### **3 YEAR 1% INTEREST DESIGN LOANS**



- Loan for project design phase
- Amortized with interest-only payments for a period of up to 3
  years with the principal due at maturity
- Design loans can be rolled into longer term construction loans
- 1% flat rate

#### **City of Williams Dogtown Transmission Lines**

The City borrowed **\$2.5 million from WIFA.** Williams will use the design loan to fund an environmental assessment of the 8-mile pipeline and design the new transmission line.





#### **FLEXIBLE LOAN TERMS**



- Up to 30 years
- Cannot exceed the useful life of the infrastructure financed

#### **Example: City of Prescott - Wastewater System Centralization Project Phase 1 - 30-year loan**

**\$21,600,000** - The City will centralize wastewater treatment at the recently expanded Airport Water Reclamation Facility (WRF) and make improvements to wastewater trunk main.



### CAPITAL IMPROVEMENT PLAN (CIP) FINANCING

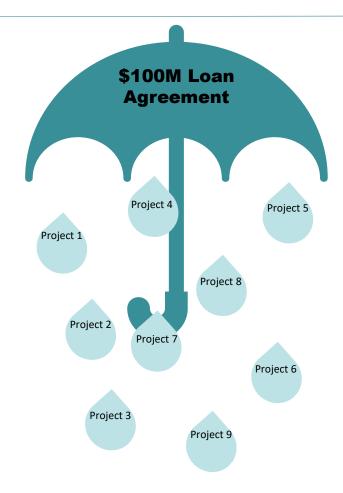
#### **One Application**

Provides flexibility to include any (or all) of eligible projects in the CIP in a single loan.

If a project is delayed, this model of financing makes it easy to direct the funding toward any other eligible project.

Loan amount is determined by the utility and may not cover the entire cost of the CIP.

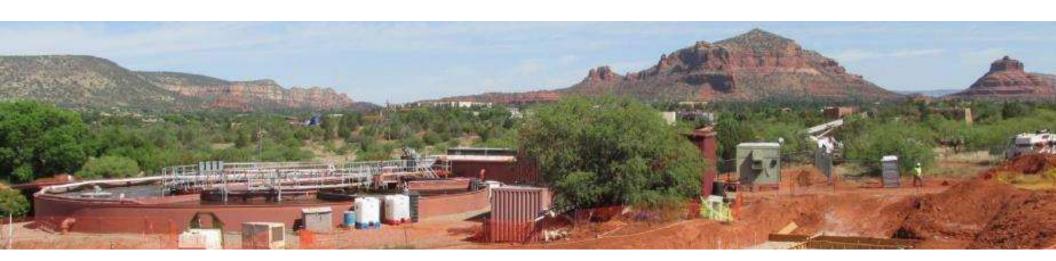
Project completion period is typically up to three years, and the utility can undertake as many projects as possible.



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### **THANK YOU**



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