

# **Drivers, Successes, Challenges and Opportunities for Onsite Industrial Water Reuse: a Path Forward for Collaboration and Growth (WateReuse-13-04)**

**Joan Oppenheimer, Mohammad Badruzzaman, Carla Cherchi,  
Jason Weakley, Jonathon Pohl**



# About WateReuse

The WateReuse Research Foundation is a nonprofit charitable organization that conducts research to improve the treatment, distribution, and acceptance of water reuse.

## **More Information**

[www.watereuse.org/foundation](http://www.watereuse.org/foundation)

## **Research Reports**

[www.watereuse.org/foundation/publications](http://www.watereuse.org/foundation/publications)

# A Few Notes Before We Get Started...

- Today's webcast will be 60 minutes.
- There is one Professional Development Hour available.
- A PDF of today's presentation can be downloaded when you complete the survey at the conclusion of this webcast.
- If you have questions for the presenters, please send a message by typing it into the chat box located on the panel on the left side of your screen.
- If you would like to enlarge your view of the slides, please click the Full Screen button in the upper right corner of the window. To use the chat box, you must exit full screen.

# Today's Presenters



Joan Oppenheimer, BCES  
*MWH Global*



Jon Pohl, P.E., LEED AP  
*MWH Global*



Erin Augustine  
*Kellogg Company*

# WaterReuse Research Foundation (WRRF)

## Industrial Reuse Projects

### External Reuse

Supply by the external reuse water producers, mainly utilities

#### **WRRF-08-12**

**Requirements and Opportunities for Water Reuse in Energy and Biofuels**

#### **WRRF-09-04**

**The Value of Water Supply Reliability in the CII Sector**

#### **WRRF-12-03**

**Analysis of Technical and Organizational Issues in the Development and Implementation of Industrial Reuse Projects**

### Internal Reuse

Water is being used, treated, and reused onsite

#### **WRRF-13-04**

**Drivers, Successes, Challenges and Opportunities for Onsite Industrial Water Reuse: a Path Forward for Collaboration and Growth**

#### **WRRF-14-04**

**Framework of Onsite Industrial Reuse**

**WRRF-14-05 White Paper on Hydraulic Fracturing**



**WATERUSE**

# Acknowledgements

- Project Officer - Justin Mattingly
- Technical Advisory Committee
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  - Greta Zornes (ConocoPhillips)
  - Richard Cisterna (Natural Systems Utilities)
- Active Industry Participants
  - Boeing, Coca-Cola, Dow, Duke Energy, GE, Gold Fields, Kellogg, Jackson Family Wines, Newmont Mining, Perrigo, Veolia

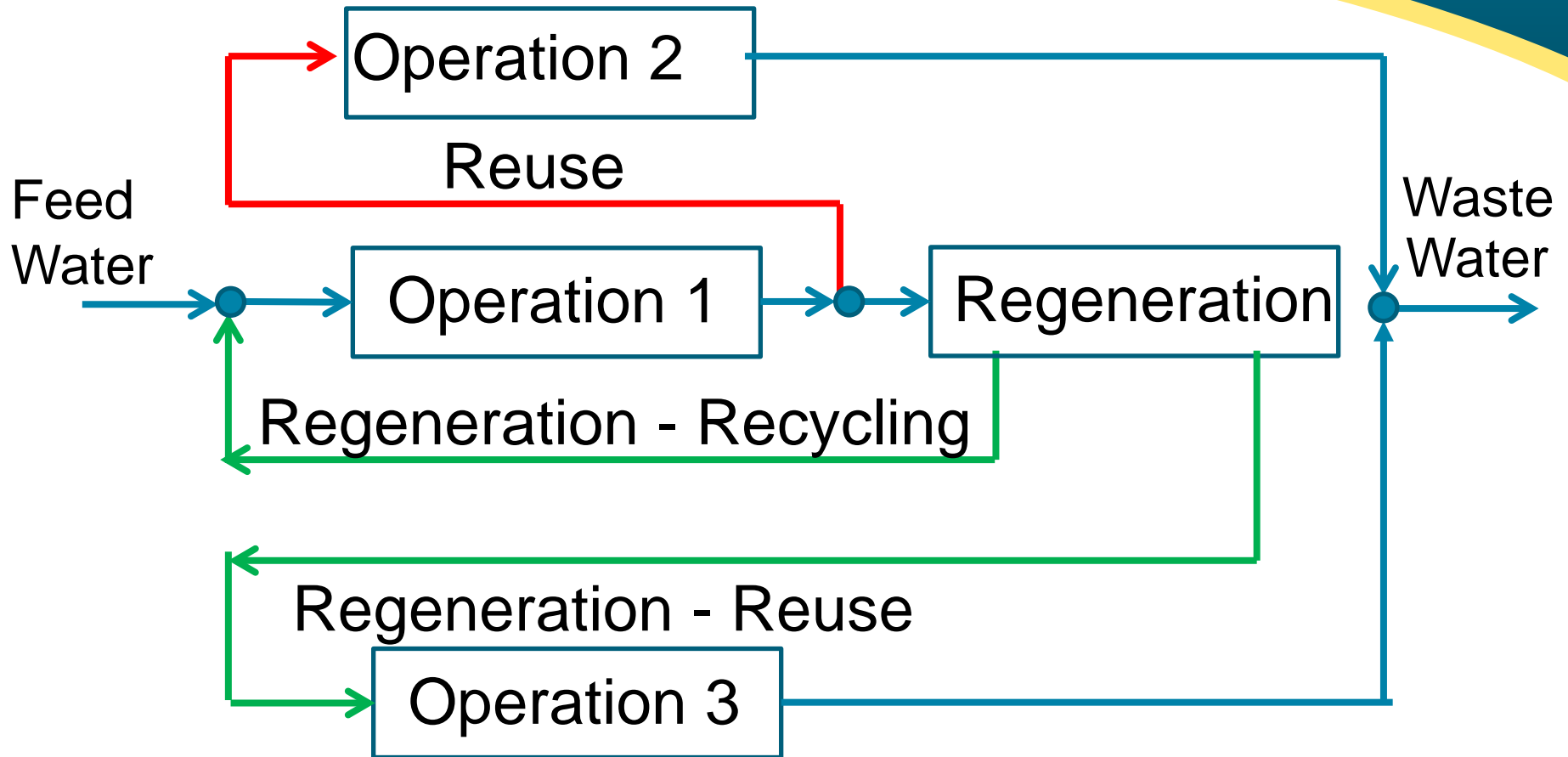


# Definition of “Onsite / Internal” Water Reuse

Retention of water within a given facility that has served a useful purpose  
&  
then using the same water again for a beneficial purpose within the same facility.



# Types of Onsite Water Reclamation



# Conservation vs Reclamation



- Cooling Towers recirculate water to cool equipment
  - Evaporation (temp differential)
  - Drift (drift rate)
  - Blowdown or Bleed-off (COC)

Where Cycles of Concentration (COC) = 
$$\frac{\text{TDS}_{(\text{Blowdown})}}{\text{TDS}_{(\text{Makeup})}}$$

**Make-up = Evaporation + Blowdown + Drift**

So while improving COC is a conservation measure, reuse makeup water can enhance COC

# Project Objectives

- Identify Drivers – economic, regulatory, social
- Understand on-site industrial reuse/recycling factors
- Explore roadblocks/impediments to onsite reuse
- Summarize gaps – knowledge, tools, technologies
- Assess future expansion opportunities

# Project Approach

## Task 1: Desktop Study

- Lit Review
- Vendor Outreach
- Trade Associations
- Public/Private Partnerships
- Regulations

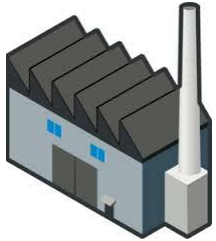
## Task 2: Survey

- Water Needs
- Scarcity Issues
- Tools
- Current Reuse
- Drivers/Needs
- 10 of 21 Companies
- 17 Facilities

## Task 3: Workshop

- 2 Workshops
- 8 of 21 Companies
- Research Roadmap
- Knowledge Gaps

# Industrial Reuse Differs from Municipal Reuse



- Larger diversity of industrial facility processes
- Proprietary nature of industrial corporations
- More diverse and exotic variety of constituents
- Greater need for rapid return on investment
- Historically fewer subsidized economic incentives
- Less technology performance data from installations



# North American Industry Classification System (NAICS)

Code	Definition	Code	Definition
21	Mining, Quarrying, O&G	325	Chemical Manufacturing
22	Utilities (Power)	326	Plastics & Rubber Manufacture
311	Food Manufacture	327	Nonmetallic Mineral Manufacture
312	Beverage/Tobacco Manufacture	331	Primary Metal Manufacture
313	Textile Mills	332	Fabricated Metal Manufacture
314	Textile Product Mills	333	Machinery Manufacture
315	Apparel Manufacture	334	Computer/ Electronic Manufacture
316	Leather Manufacture	335	Electrical Equipment Manufacture
321	Wood Product Manufacture	336	Transportation Manufacture
322	Paper Manufacture	337	Furniture Manufacture
323	Printing & Support Activities	339	Miscellaneous Manufacture
324	Petroleum/Coal Manufacture		

# Eight General Water Use Categories

## Page 194 of Volume II – Draft:



California  
Department of Water Resources

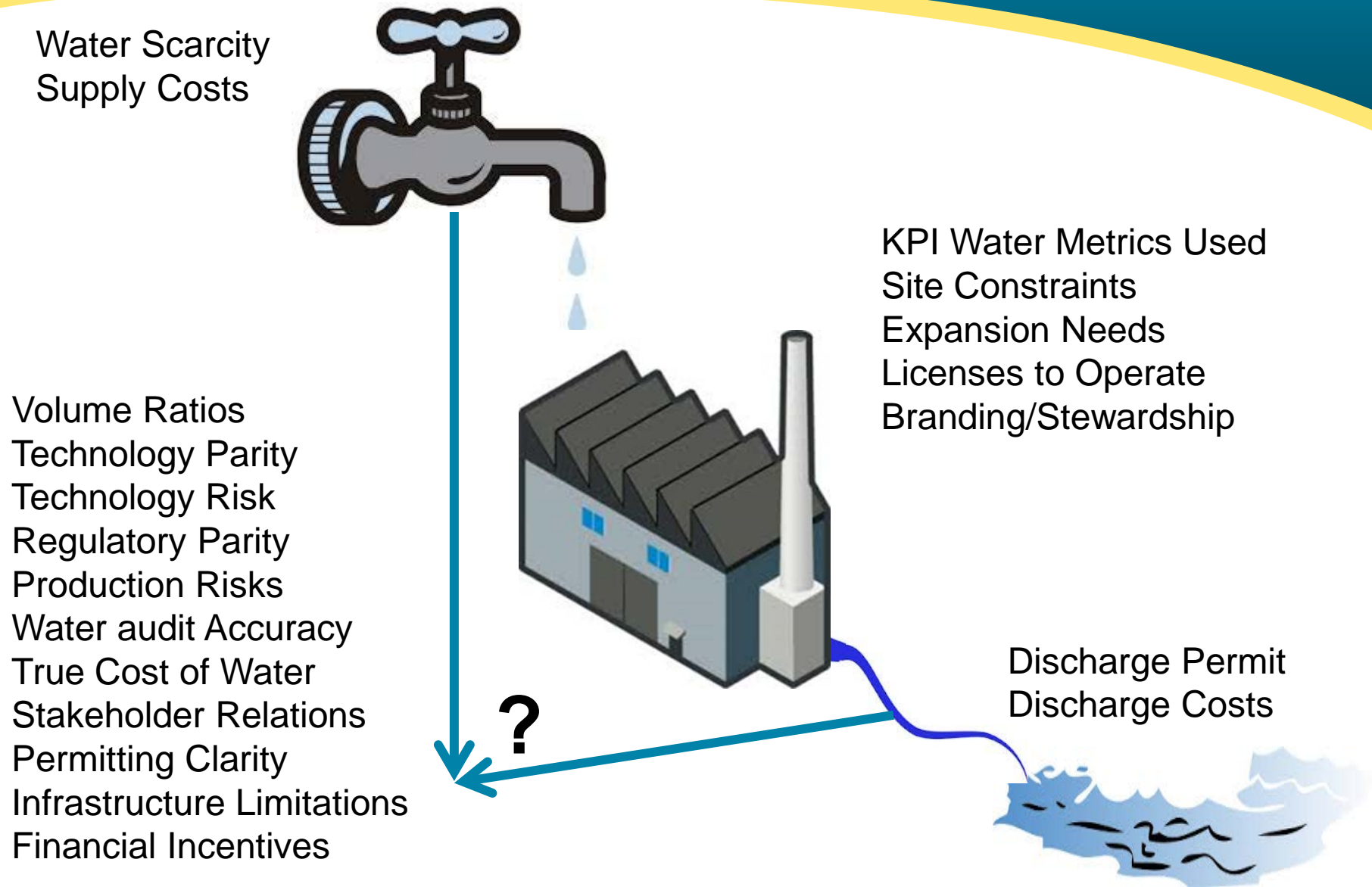
Commercial, Institutional, and Industrial  
Task Force Water Use Best Management Practices  
Report to the Legislature



May 14, 2013

- Cooling & boilers
- Cogeneration/energy recovery
- Process
- In-plant conveyance
- Cleaning
- Environmental controls
- Sanitation
- Irrigation of landscape

# Factors Creating Drivers / Challenges

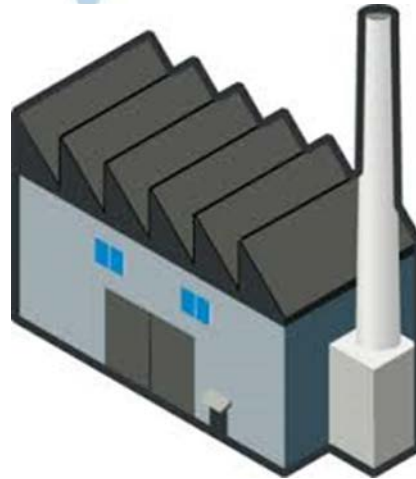


# Factors Creating Drivers / Challenges

Water Scarcity  
Supply Costs

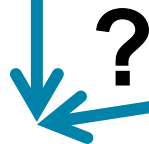


Volume Ratios  
Technology Parity  
Technology Risk  
Regulatory Parity  
Production Risks  
Water audit Accuracy  
True Cost of Water  
Stakeholder Relations  
Permitting Clarity  
Infrastructure Limitations  
Financial Incentives



KPI Water Metrics Used  
Site Constraints  
Expansion Needs  
Licenses to Operate  
Branding/Stewardship

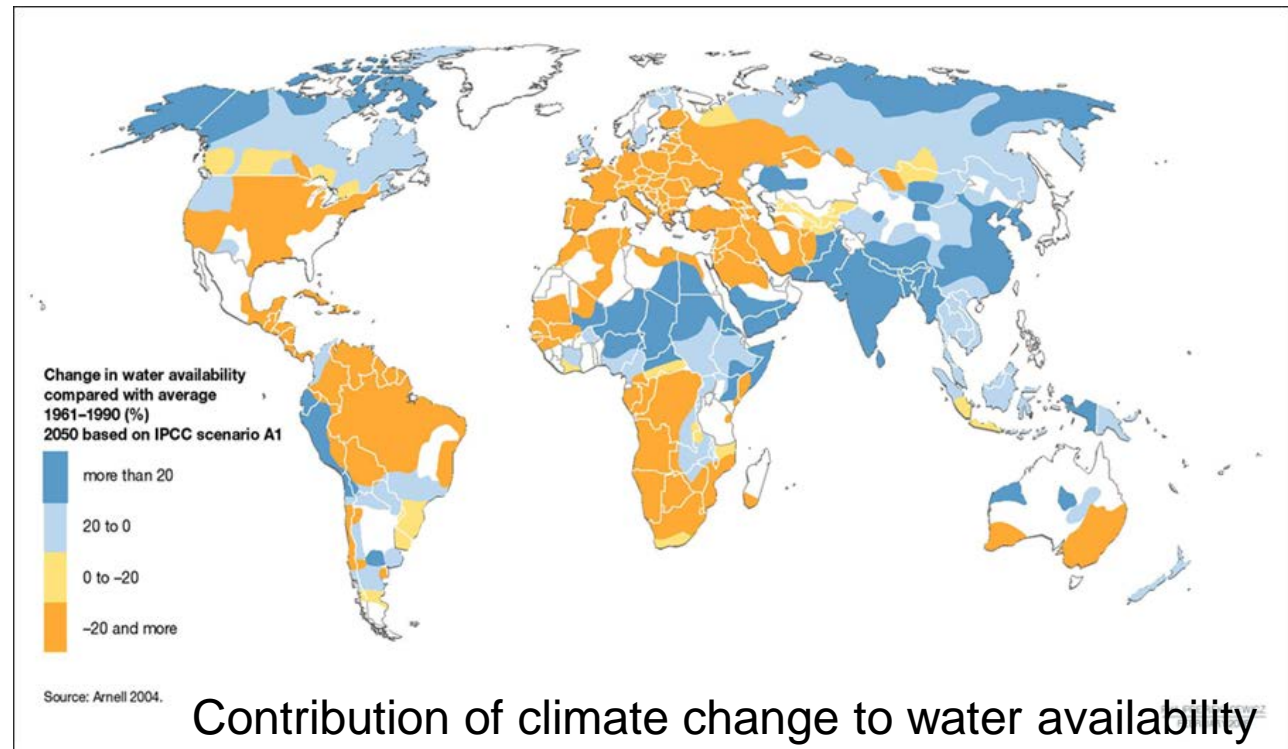
Discharge Permit  
Discharge Costs



# Physical Water Risk – Regional Stress

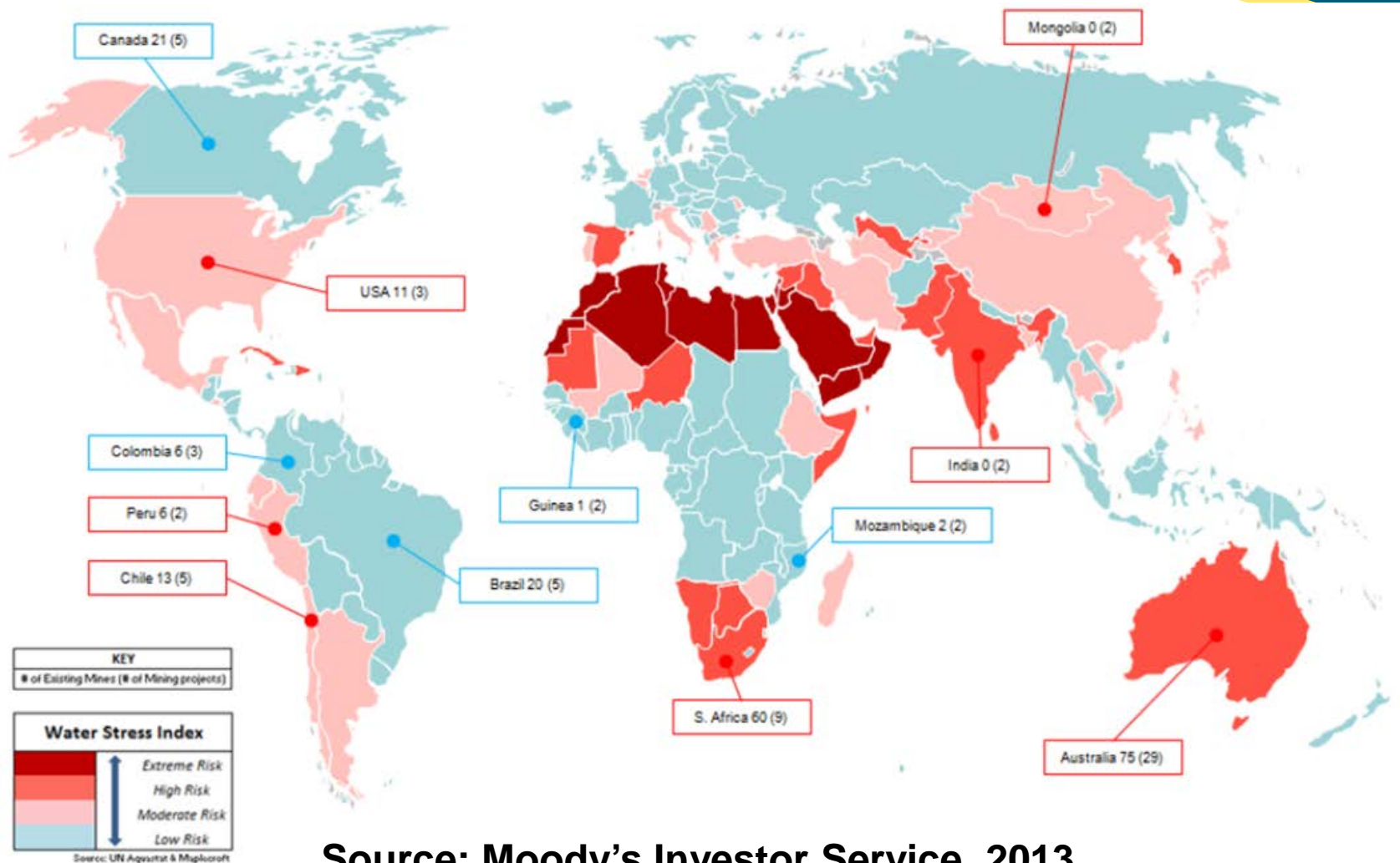
- Inadequate Local Supplies

- Increasing population / community development needs
- Climate change altering regional distribution
- Pollution



Source: [www.unep.org/dewa/vitalwater/jpg/0407-runoff-scenario-EN.jpg](http://www.unep.org/dewa/vitalwater/jpg/0407-runoff-scenario-EN.jpg)

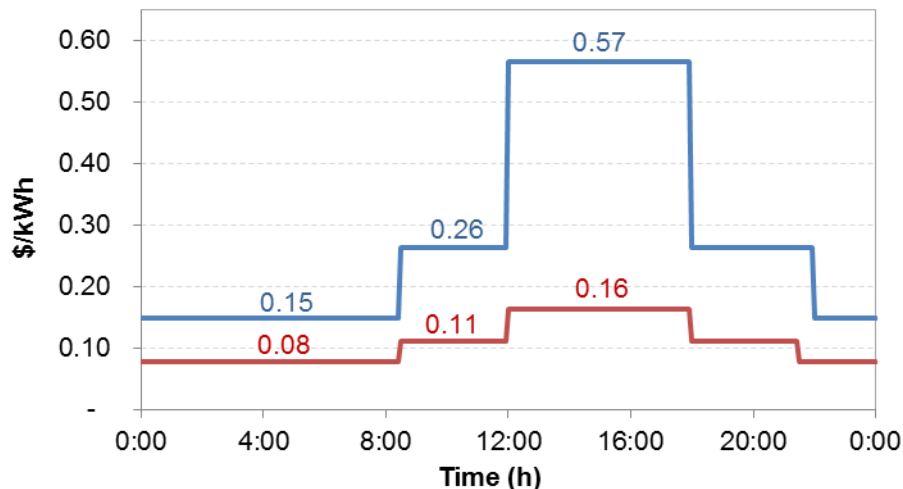
# Water Stress for Mining Regions



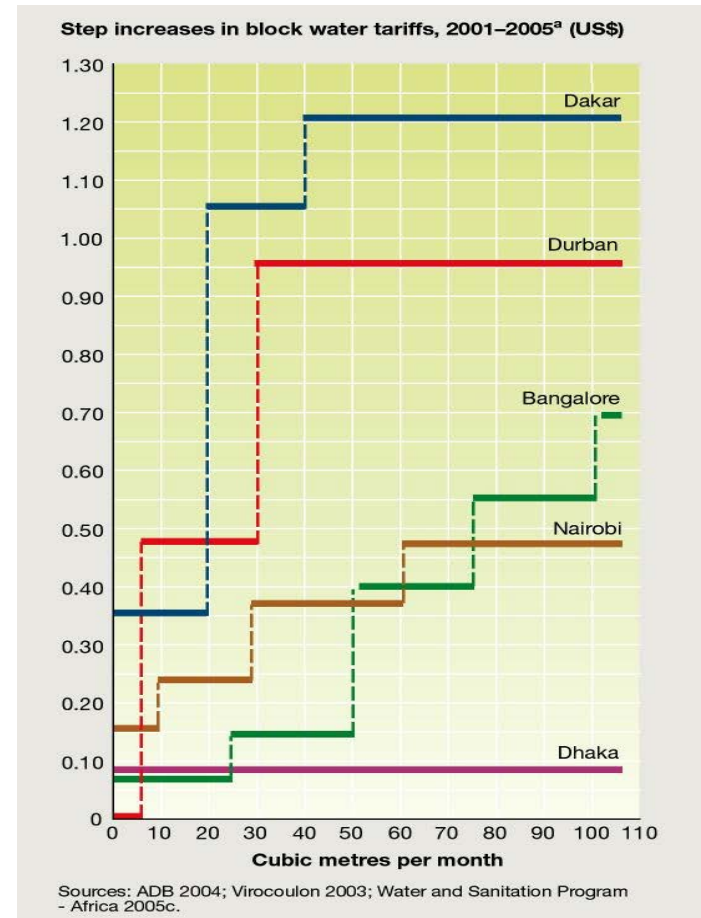
Source: Moody's Investor Service, 2013

# Regulatory Water Risks

- Government Use Restrictions
  - Pricing of supply & discharges
  - Licenses to operate (permitting)
  - Water rights
  - Quality standards



Example of electricity TOU tariff



Example of block water tariff

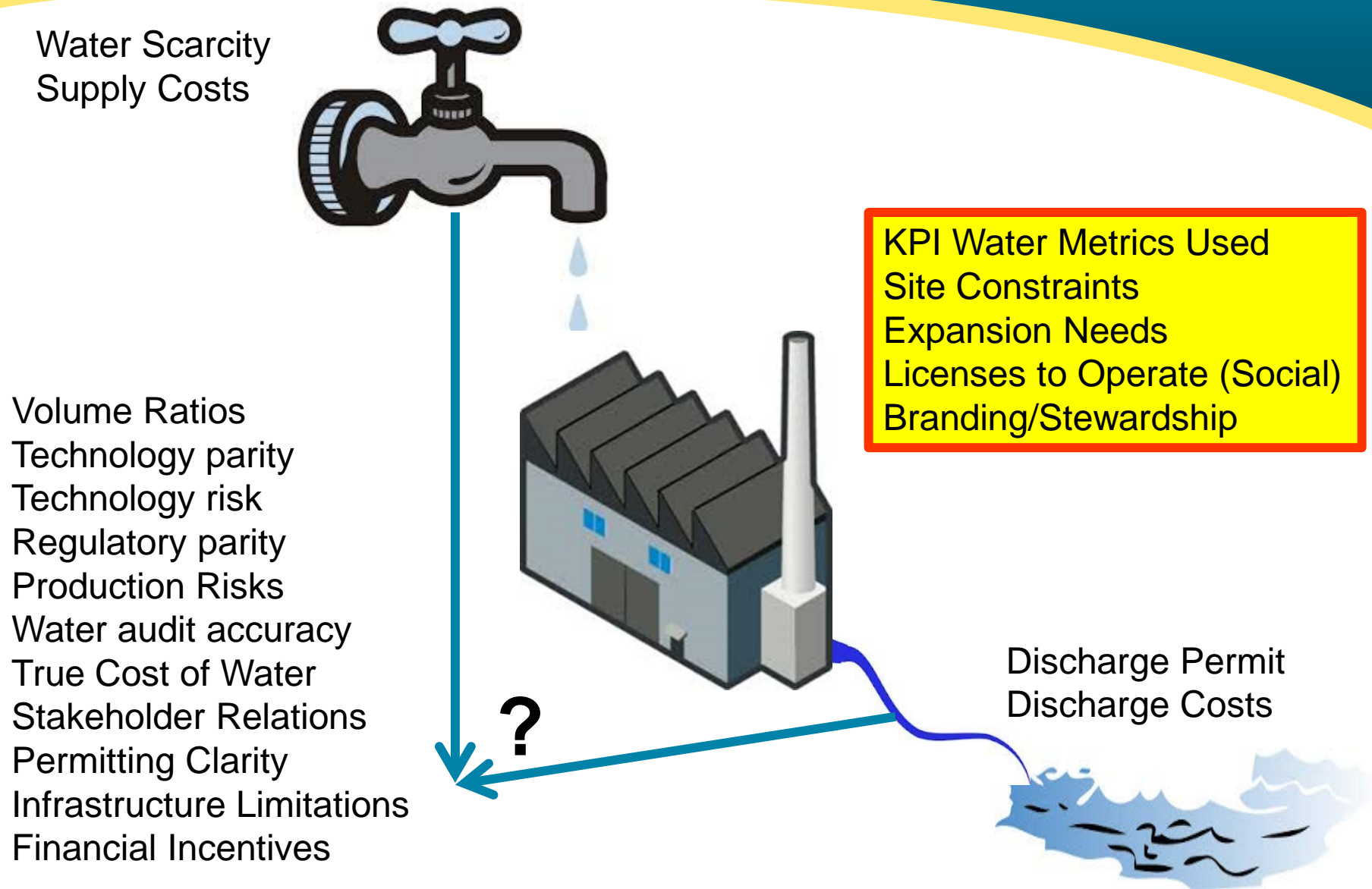
# Cost of Water by OECD Nation

OECD Nation	Household (\$US/1000 gal)	Industrial & Commercial (\$US/1000 gal)	Irrigation & Agriculture (\$US/1000 gal)
Netherlands	12	4.1	5.4
Austria	4.0	4.0	3.8
France	12	3.6	0.30
Greece	4.3	4.3	0.19
USA	4.7	1.9	0.19
Hungary	1.7	5.8	0.011
UK	8.6	6.4	0.076
Australia	6.2	6.2	0.076
Canada	2.6	6.0	0.038

(<http://reliefweb.int/report/world/united-nations-world-water-development-report-2014-water-and-energy>)

**Project Survey Mean Cost was \$2.88 (n=14)**

# Factors Creating Drivers / Challenges



# Water Risks - Reputational

- Prevent tarnishing of brand or image
  - Negative ecological impacts
  - Negative public health impacts
  - Appropriating more than “fair share”
  - Exporting water away from local users

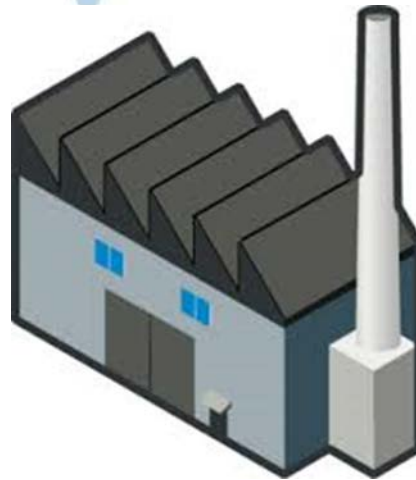


# Factors Creating Drivers / Challenges

Water Scarcity  
Supply Costs



Volume ratios  
Technology parity  
Technology risk  
Regulatory parity  
Production risks  
Water audit accuracy  
True cost of water  
Stakeholder relations  
Permitting clarity  
Infrastructure limitations  
Financial incentives

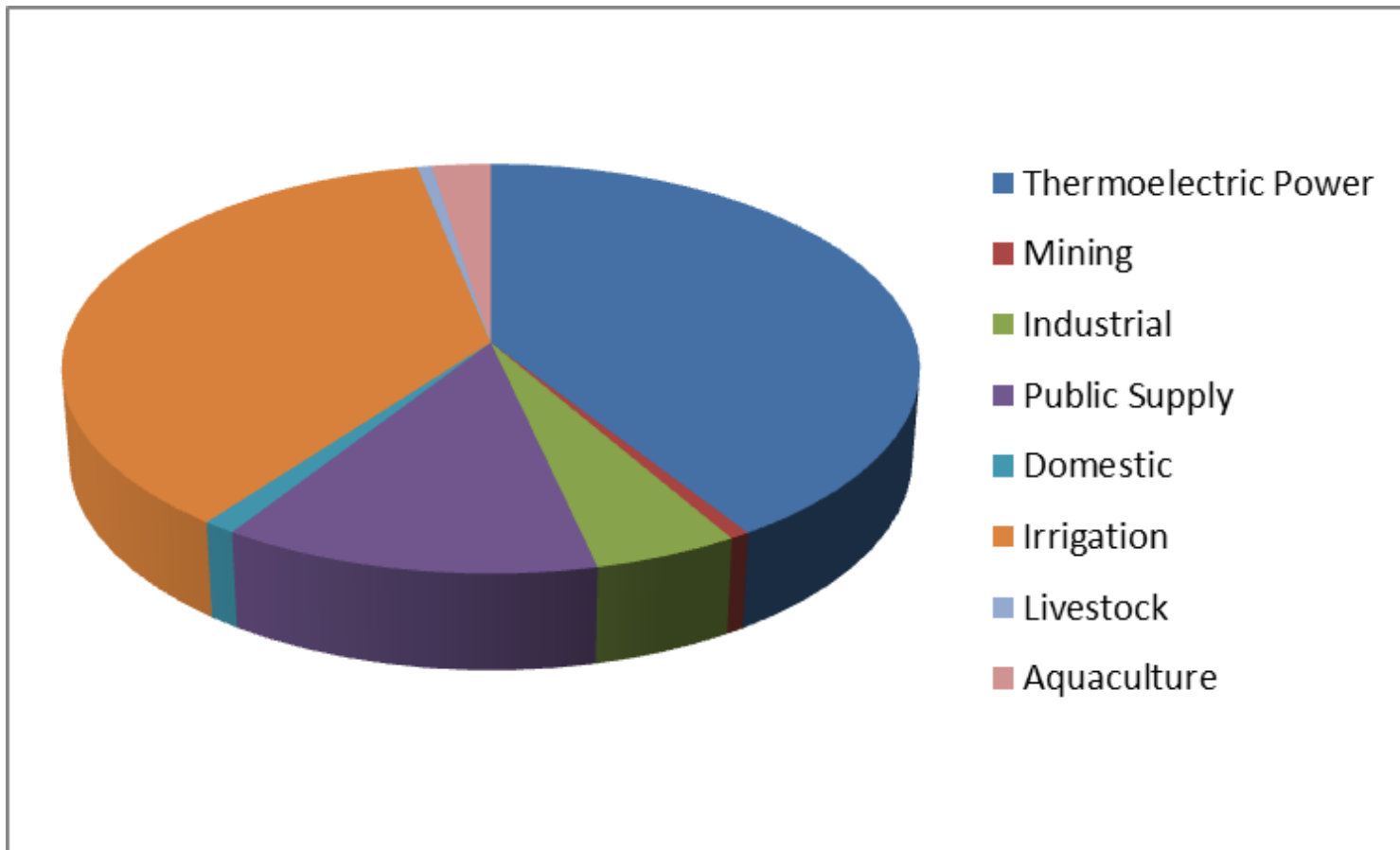


KPI Water Metrics Used  
Site Constraints  
Expansion Needs  
Licenses to Operate  
Branding/Stewardship

Discharge Permit  
Discharge Costs

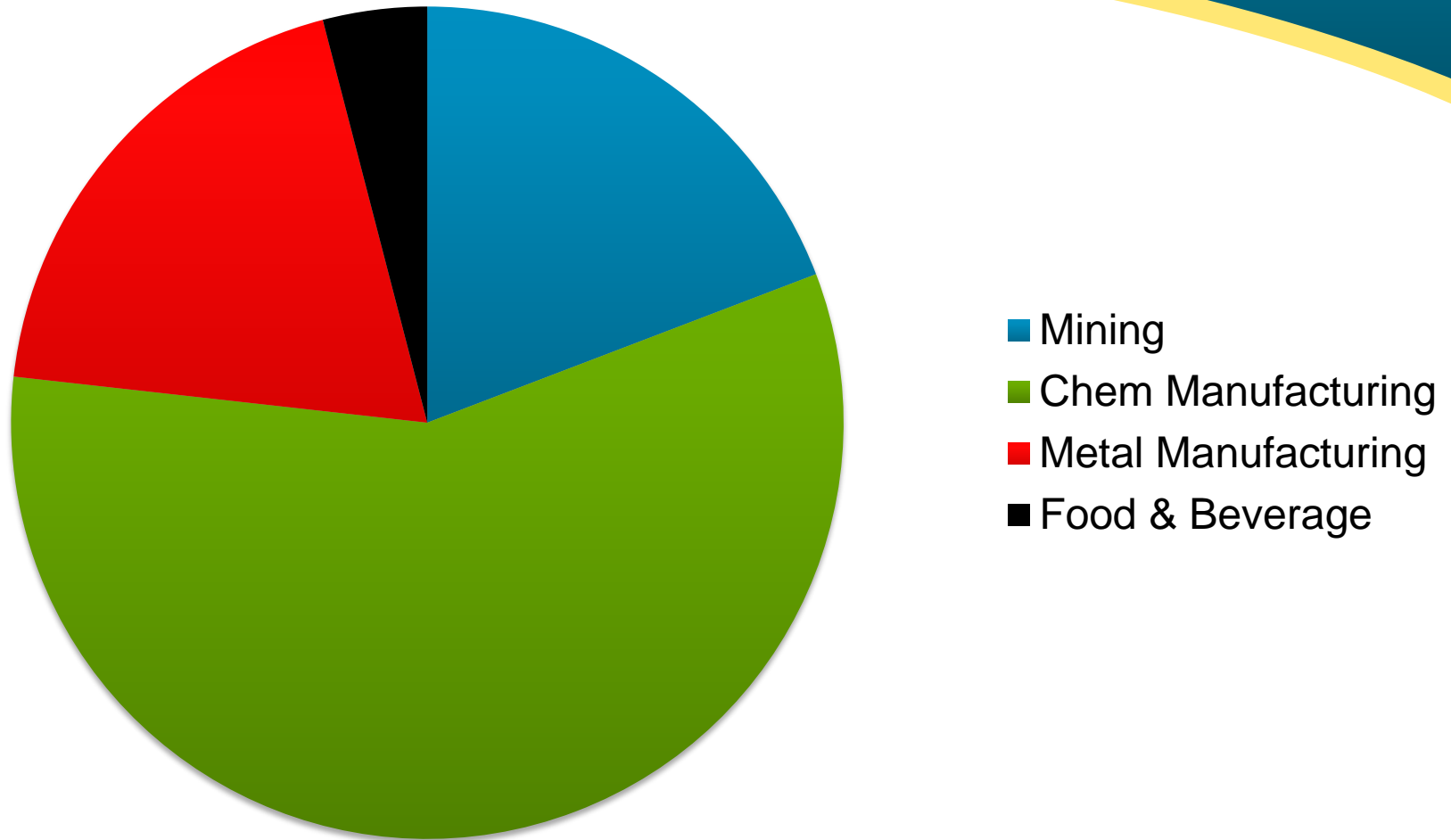


# Water Use in United States (Year 2005)



Adopted from USGS: (<http://pubs.usgs.gov/circ/1344/pdf/c1344.pdf>)

# Water Use in Norway by Industry (Year 2003)



Adapted from: 2006 Final Report to Eurostat, Agreement No. ESTAT 200471401002, Statistics Norway, 31. May 2006

# Generic Use by Industry Data for Norway

NACE Code	Total Use (Mgal)	Sanitary (%)	Processing (%)	Cooling Water (%)	Water in Products (%)	Leaks & Evaporation (%)	Other Use (%)
11	86,097	<1	<1	22	<1	<1	69
13	10,534	<1	99	<1	<1	-	<1
15	19,382	2.8	40	49	2.8	<1	4.5
21	45,937	0.40	40	57	<1	1.6	<1
24	166,641	<1	8.6	90	<1	<1	<1

11 = upstream oil and gas

13 = mining of metal ores

15 = food and beverage manufacturing

21 = pulp, paper and paperboard manufacturing

24 = chemicals and chemical product manufacturing

# Unit or Annual Basis Industrial Water Use

Industry	Vol/unit produced (from literature)	Mgal/Yr (Facility) (from survey)	Bgal/Yr (Corporate) (from survey)
Mining	5 – 54 gal/lb Cu <sup>1</sup>	212 - 4980	8 - 82
Power	0.1 – 1.1 gal/kWh <sup>2</sup> 8 gal/kWh <sup>3</sup>	118	-
Food & Beverage	<b>0.07 – 2 gal/lb <sup>4</sup></b> 1.39 L/L <sup>5</sup> 2 L/L <sup>6</sup> 8.06 L/kg <sup>7</sup> 0.50 L/kg <sup>8</sup>	85 - 318	3.5 - 66
Chem Manufacturing	15 – 100 L/kg <sup>9</sup>	-	732
Metal Manufacturing		12 - 70	-

<sup>1</sup> (Singh, 2010), <sup>2</sup>(Feely III, 2008 for thermoelectric power plants), <sup>3</sup>(Torcellini et al., 2003 for hydroelectric power plants),

<sup>4</sup>(State of California, 2013), <sup>5</sup>(IBWA, 2013 for bottled water), <sup>6</sup>(IBWA, 2013 for carbonated soft drinks),

<sup>7</sup>(BIER, 2011 for water consumption for aluminum can body and lid), <sup>8</sup>(BIER, 2011 for glass container and steel cap),

<sup>9</sup>(Rupp, 2011 for textile dyeing),

# Food and Beverage Wastewater Production

Food Processing	Wastewater Effluent Production (m <sup>3</sup> /ton)	References
Dairy (Milk)	0.2 - 10	Vourch et al., 2005
Seafood	11	Afonso and Borquez, 2002
Meat (HSCW)	3 - 10	Sampson et al., 2005
Fruits & Vegetables	1.2 - 5	Muro et al., 2012
Sugar	1.5	Chavez-Rodriguez et al., 2013
Fats (Olives)	0.25 – 1.24	Valta et al., 2013
Beverage Processing	Wastewater Effluent	References
Beer	3 - 10	Simate et al., 2011
Wine (grapes)	3 - 5	Mosse et al., 2013
Alcohol Distilleries (alcohol)	10 - 20	Simate et al., 2011

Approximate range of 0.53 – 15 m<sup>3</sup>/ton water use from previous slide.

# Water Consumption by Categorical Use

Generic Category	Percentage of Water Consumed
Cooling tower	60 - 85
Boiler	65 - 95
Process	5 - 90
Process cleaning	10 - 50
Sanitation	2 - 7
Irrigation	>95

State of California (2013) Commercial, Industrial, and Institutional Task Force Best Management Practices Report to the Legislature Volume I, October 21, 2013.

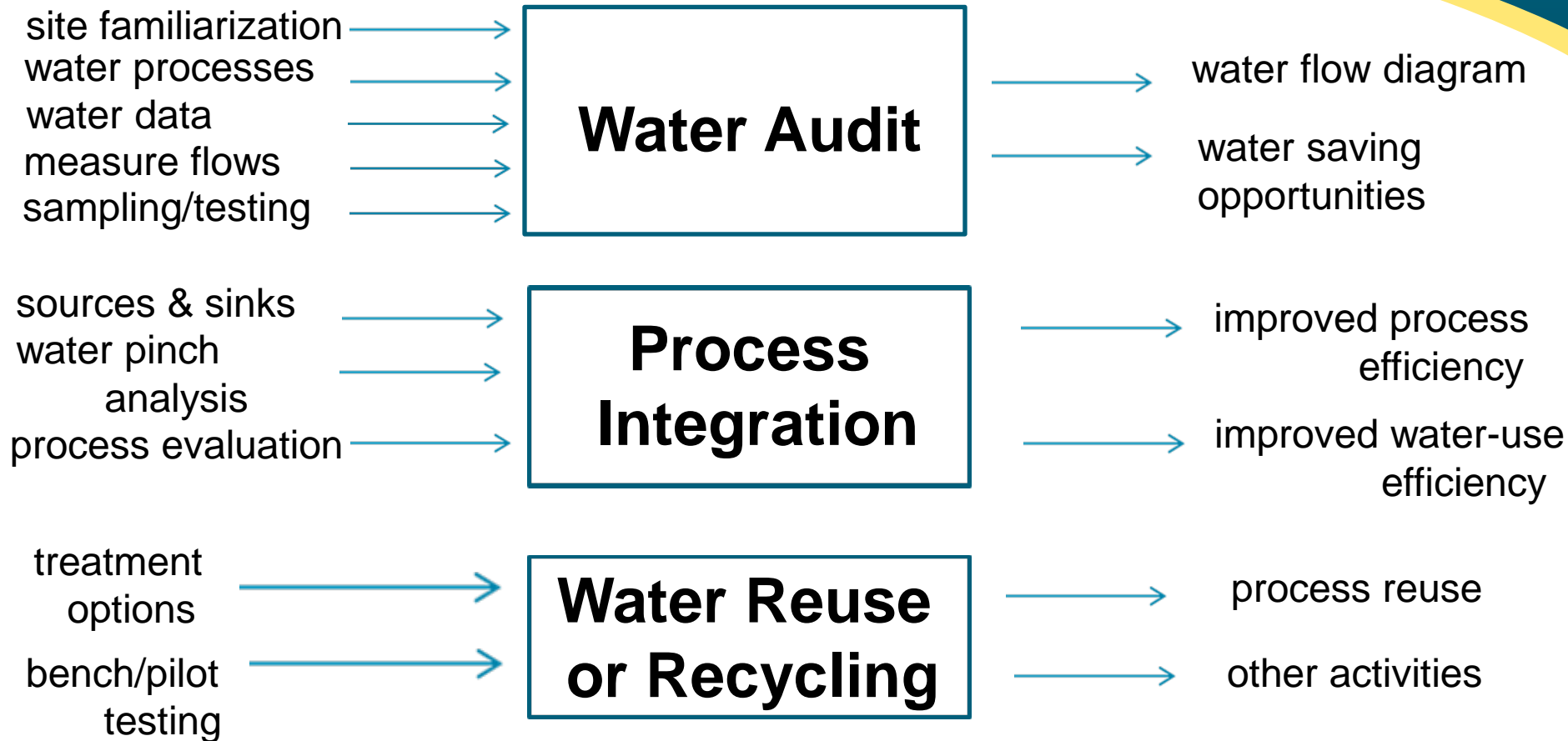
(<http://www.water.ca.gov/legislation/docs/CII%20Volume%20II%20july%202014.pdf>).

# Evaluation of Water Use and Reuse/Recycling Opportunities

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# Steps Towards Water Reuse & Recycling



# Take a Water Walk...

Identify all water-consuming equipment, high-use areas, meter locations and where sub-meters are needed

Observe shift clean-ups & process changeovers

Note the water quality used in each process step

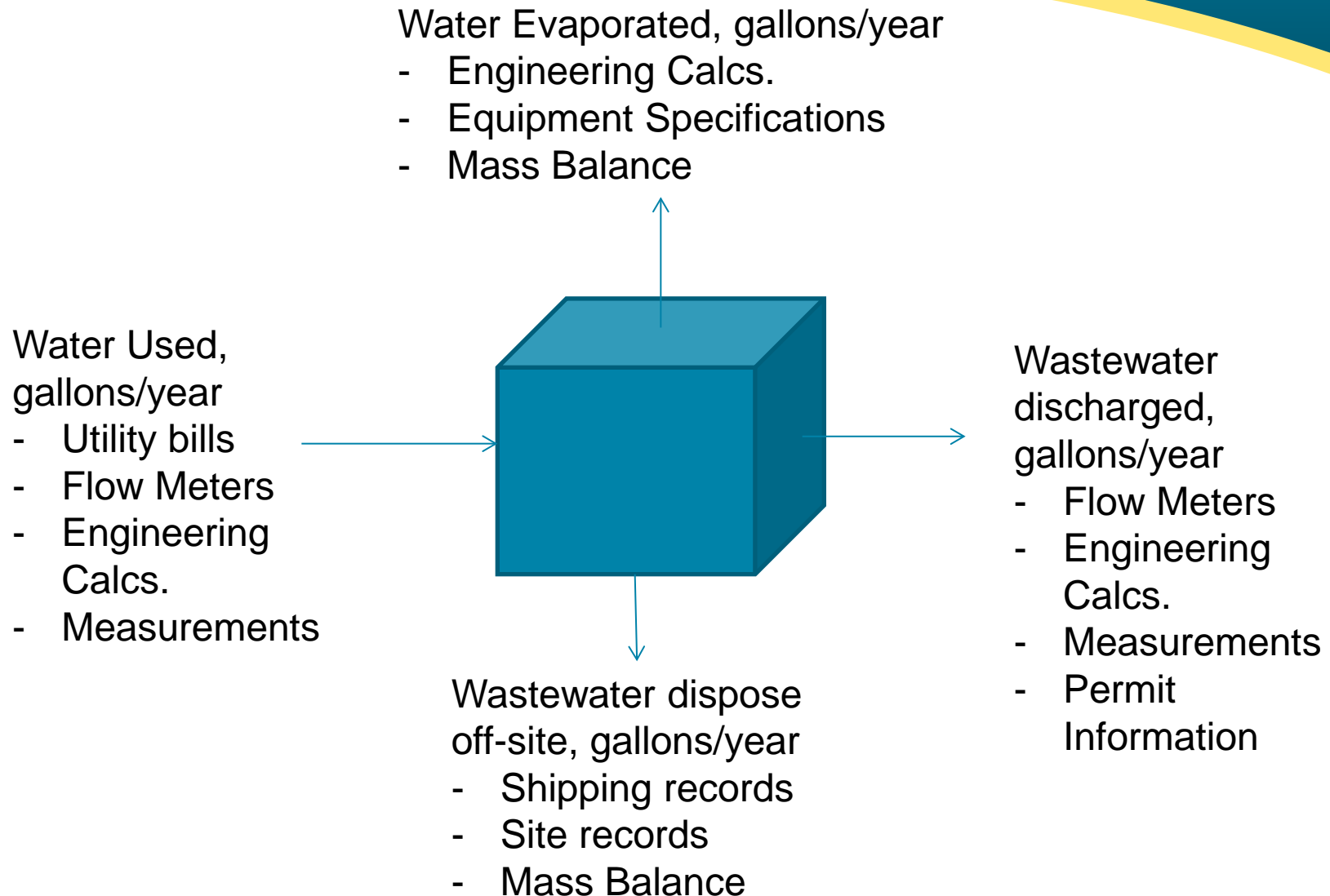


Note all water losses, evaporative losses, excessive water pressure & leaks

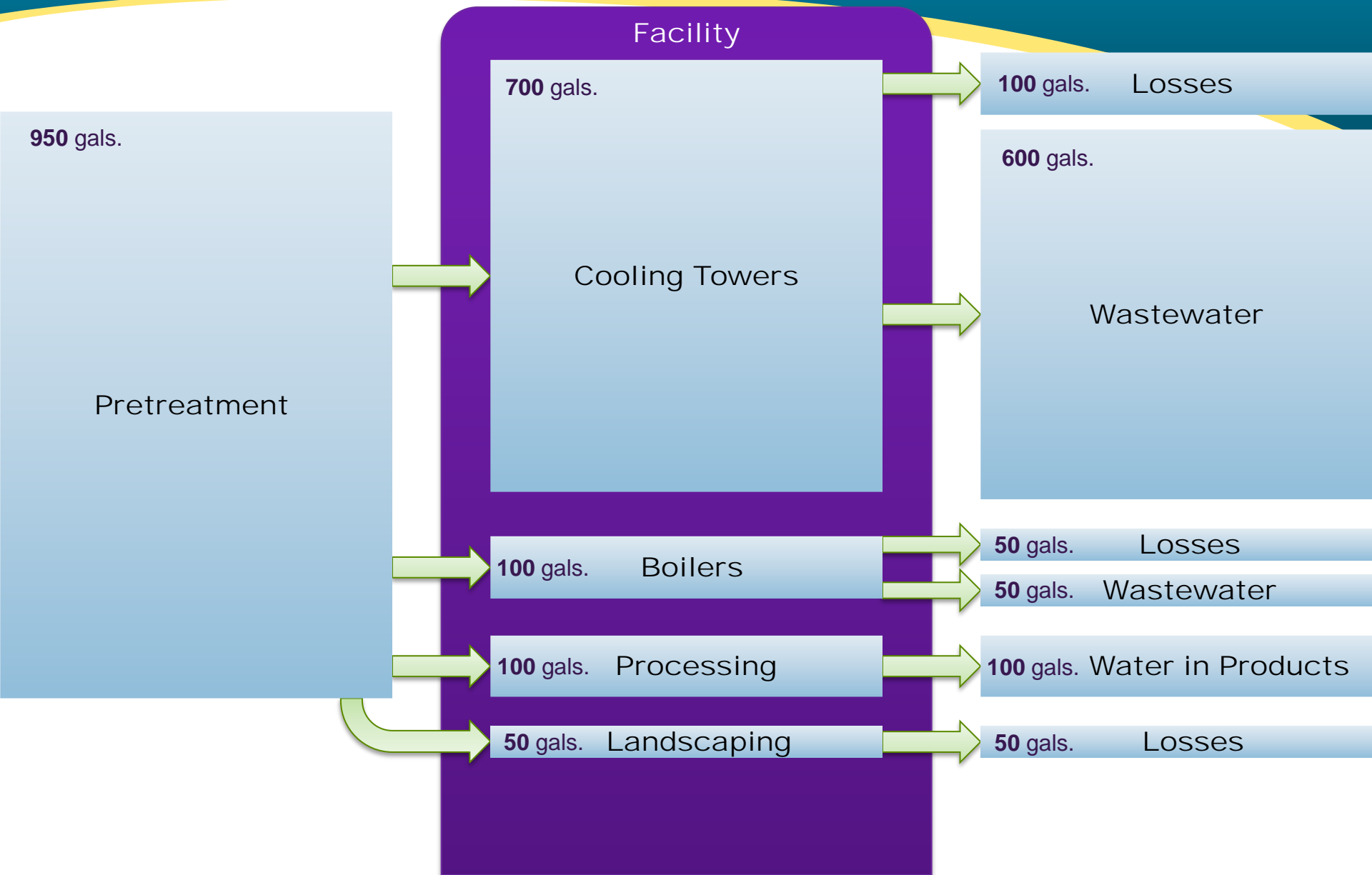
Quantify water flow rates & usage

Determine water quality needs for each process & quality of wastewater discharged

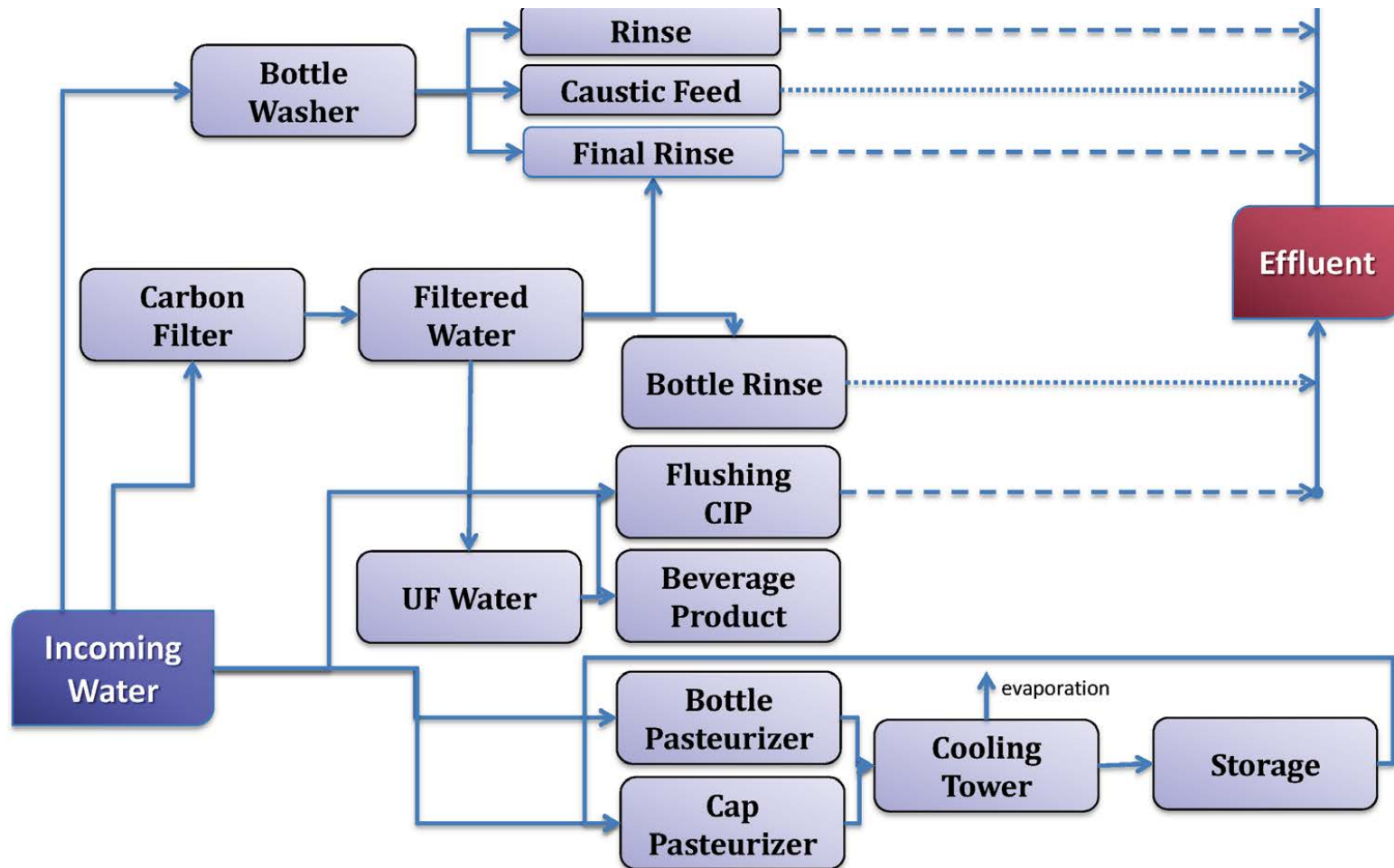
# The Water Balance – How To Determined Water Usage



# Develop a Water Flow Balance

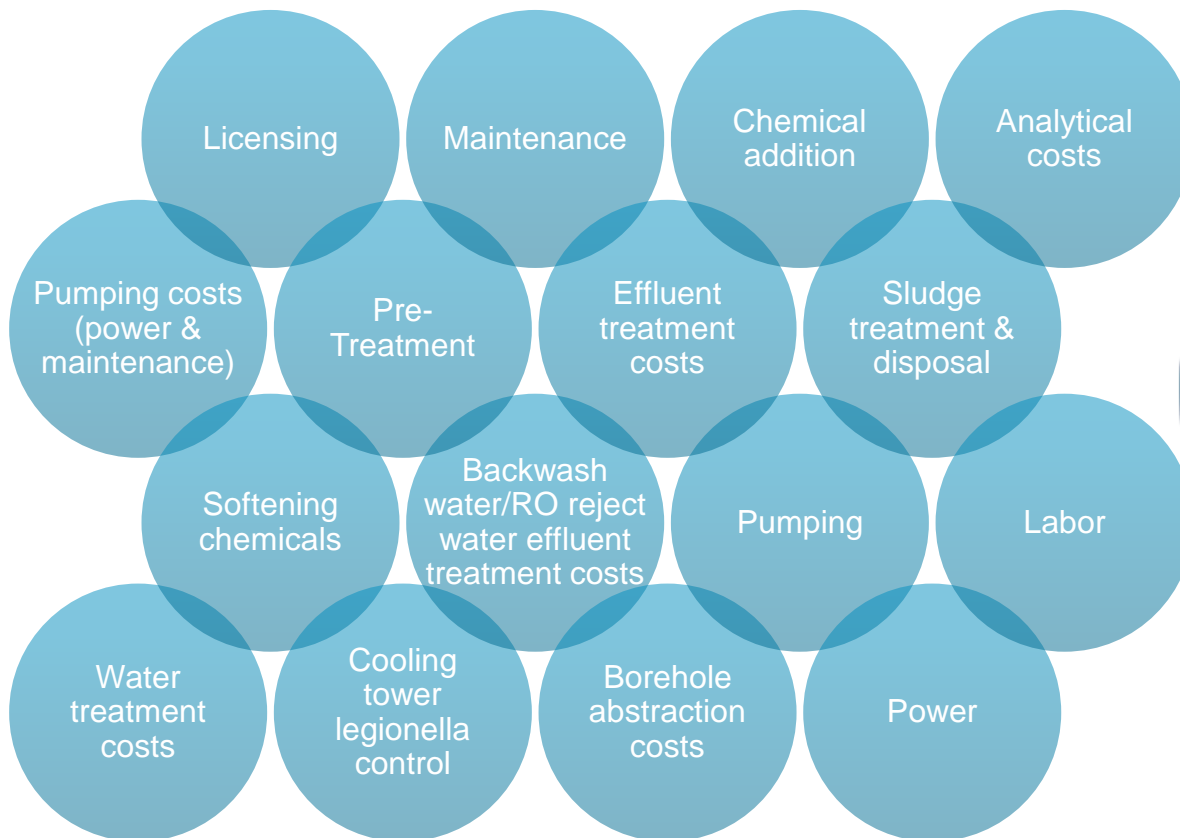


# ILSI Example Process Flow Diagram for Water Bottling Facility

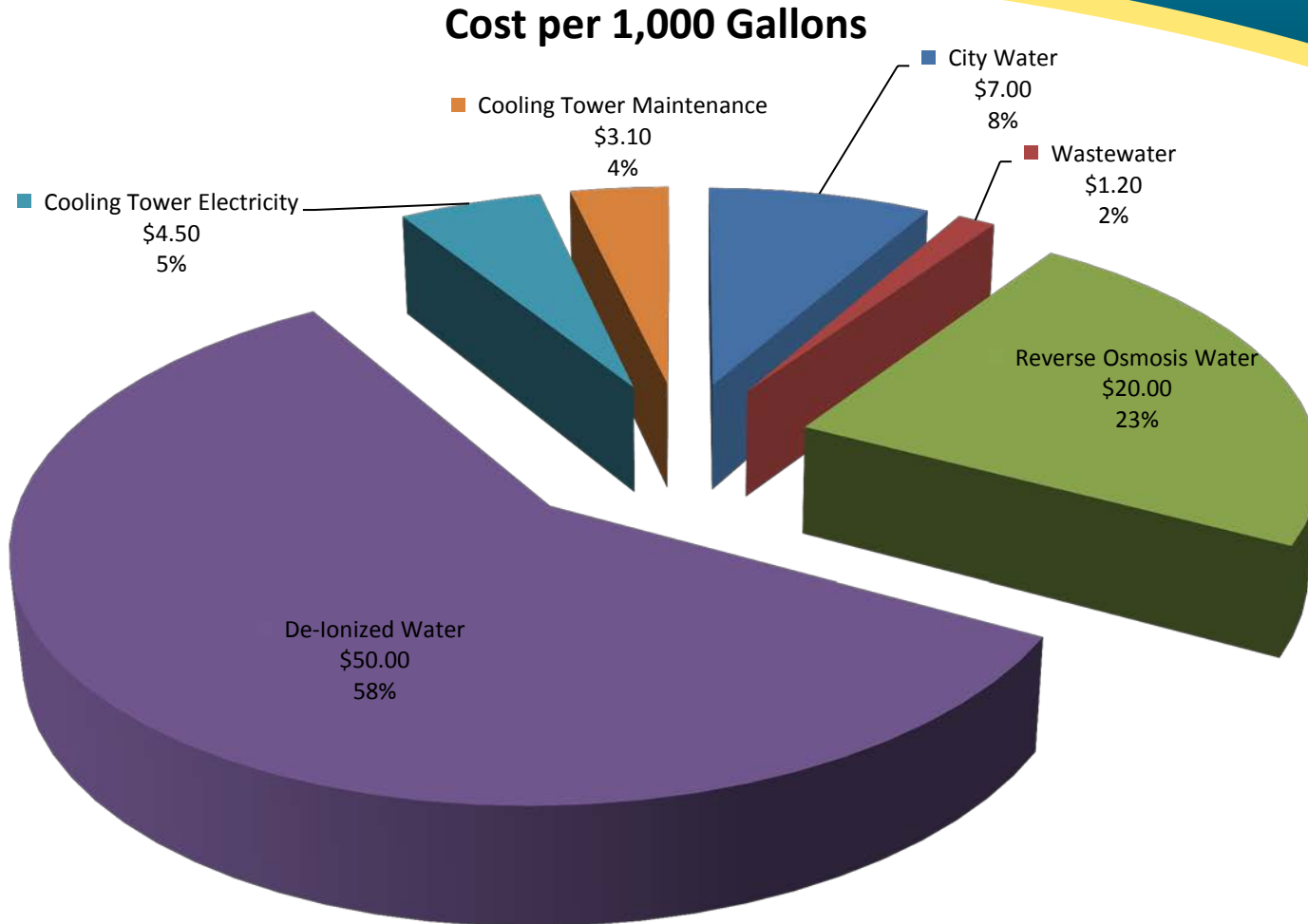


# What is “True Cost”?

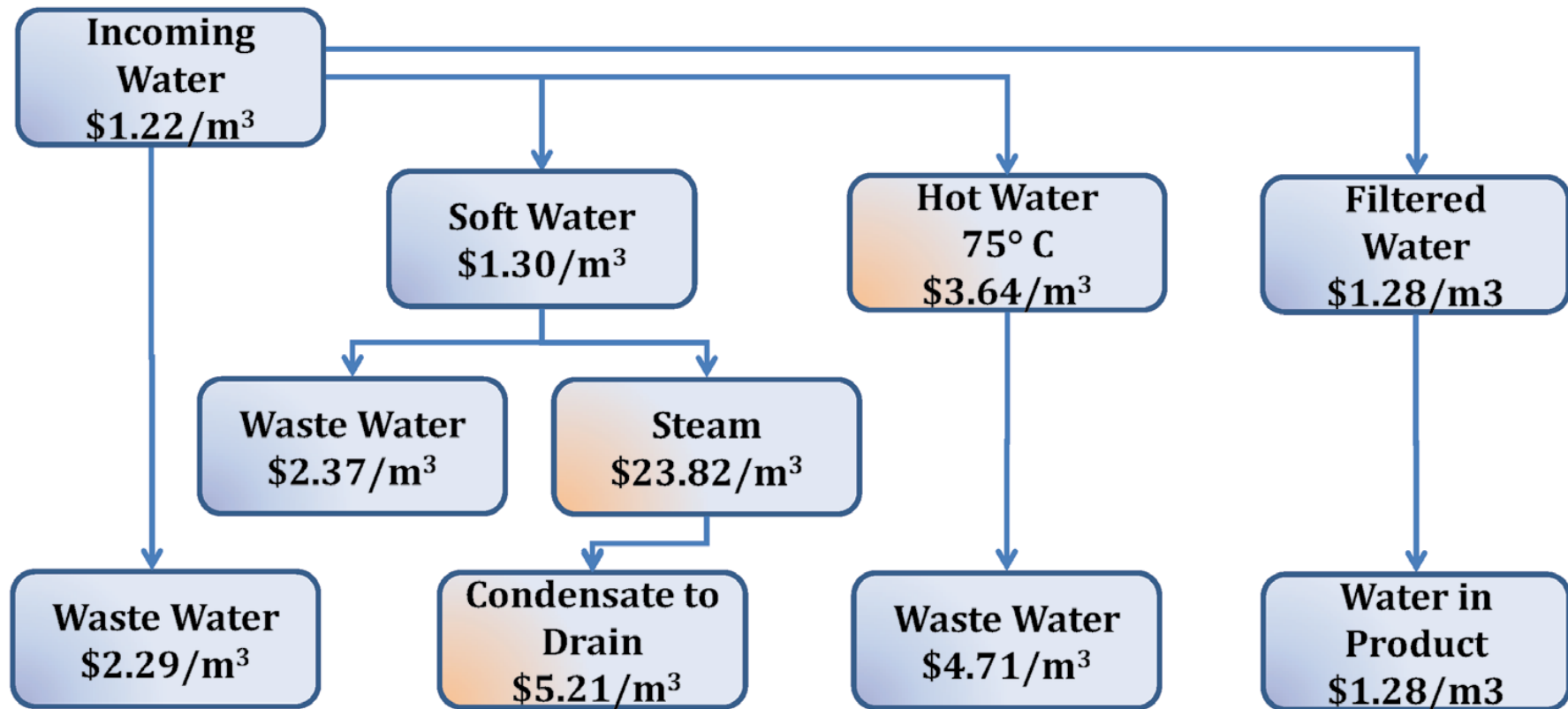
The less visible costs of receiving, distributing & treating water include:



# Example of True Cost of Water



# Food & Beverage Example – True Cost (ILSI, 2013)



# Potential Reuse/Recycle Streams

Membrane Filtration Concentrate	➤ Water concentrated with material rejected by the membrane that is continuously (reverse osmosis) or periodically (low pressure) wasted.
Cooling Tower	➤ Cooling water used for applications
Pump Seal Water	➤ Water used to flush mechanical seals on pumps.
Continuous Monitoring Flows	➤ Sidestream flows to water quality measuring devices, including chlorine analyzers & turbidimeters.
Chemical Feed Systems	➤ Batching/dilution water used in the generation of chemical solutions.
Product Final Rinse	➤ Final rinse water used in washing of equipment
Flue Gas Scrubbing	➤ Water used in process to remove particulates from flue gas.
Miscellaneous Facility Cleaning	➤ Miscellaneous facility water from facility hose stations & for conveyor washing.
Vehicle Wash Water	➤ Water used in for cleaning vehicles.

# Advanced Technologies for Reuse/Recycle



Membrane Bioreactor

Combines ultrafiltration with biological treatment in a small footprint

Excellent solids removal & low sludge production



Ultrafiltration

Uses pressure-driven barrier to remove compounds

Removes suspended solids, bacteria, other pathogens



Reverse Osmosis

Forces water through membranes under high pressure

Removes dissolved chemicals & other compounds to produce water with high purity



Ozonation

Oxidizes the water with ozone

Destroys bacteria & other microorganisms




Ultraviolet Light


Exposes water to UV light for disinfection


Inactivates any trace microorganisms, providing 4-log reduction of microbes

# Reuse Assessment Options

		Potential Direct Reuse Application											
		Cooling Water for Bottle/Container Filling	Chemical Feed Systems	Flue Gas Scrubbing	Sanitary (Toilet Flushing)	Evaporative Cooling Tower Feed	Boiler Pre-Treatment	Production Pump Seal Water	Miscellaneous Facility Cleaning	Non-Contact Cooling Water	WWTP Utility Water	Vehicle Wash Water	Landscape Irrigation
Direct Reuse Sources	Membrane Filtration Permeate	2	2	2	2	2	3	1	1	1	1	1	1
	Cooling Water	2	n/a	2	2	2	2	2	1	1	1	1	1
	Filler Cool Down Water	2	2	2	2	2	2	2	2	1	1	1	1
	Cooling Tunnels	2	2	2	2	2	2	2	2	1	1	1	1
	Granular Media Backwash	5	5	4	4	5	4	4	4	4	4	4	4
	Continuous Monitoring Flows	5	4	4	4	4	4	5	5	4	4	4	4
	WTP Sludge Thickener Supernatant	5	5	5	5	5	5	4	4	4	4	4	4
	WTP Sludge Dewatering Filtrate	5	5	5	5	5	5	4	4	4	4	4	4
	WWTP Effluent	5	5	5	5	5	5	5	5	5	5	5	5

 Group 1 - Applicable for Direct Reuse at full volume assuming minimum water quality parameters of source stream are met

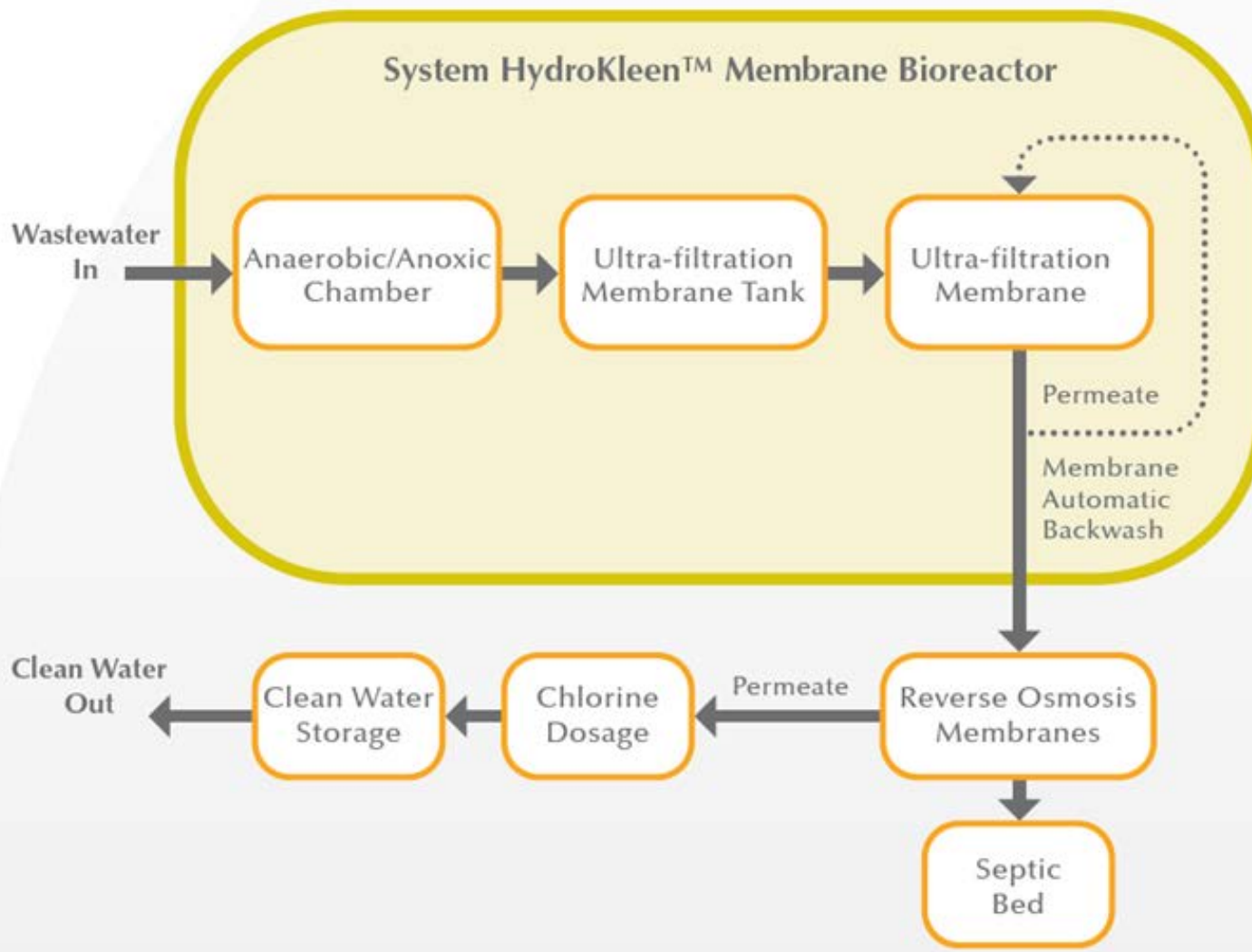
 Group 2 - Disinfection may be necessary to blend at full volume

 Group 3 - pH adjustment may be necessary to blend at full volume

 Group 4 - Sedimentation/Disinfection may be necessary to blend at full volume

 Group 5 - Full treatment including filtration may be necessary to blend at full volume

# Reclaimed Juice Processing WW



Algoma Orchards treats wastewater to potable water standards for reuse in process equipment sanitation.

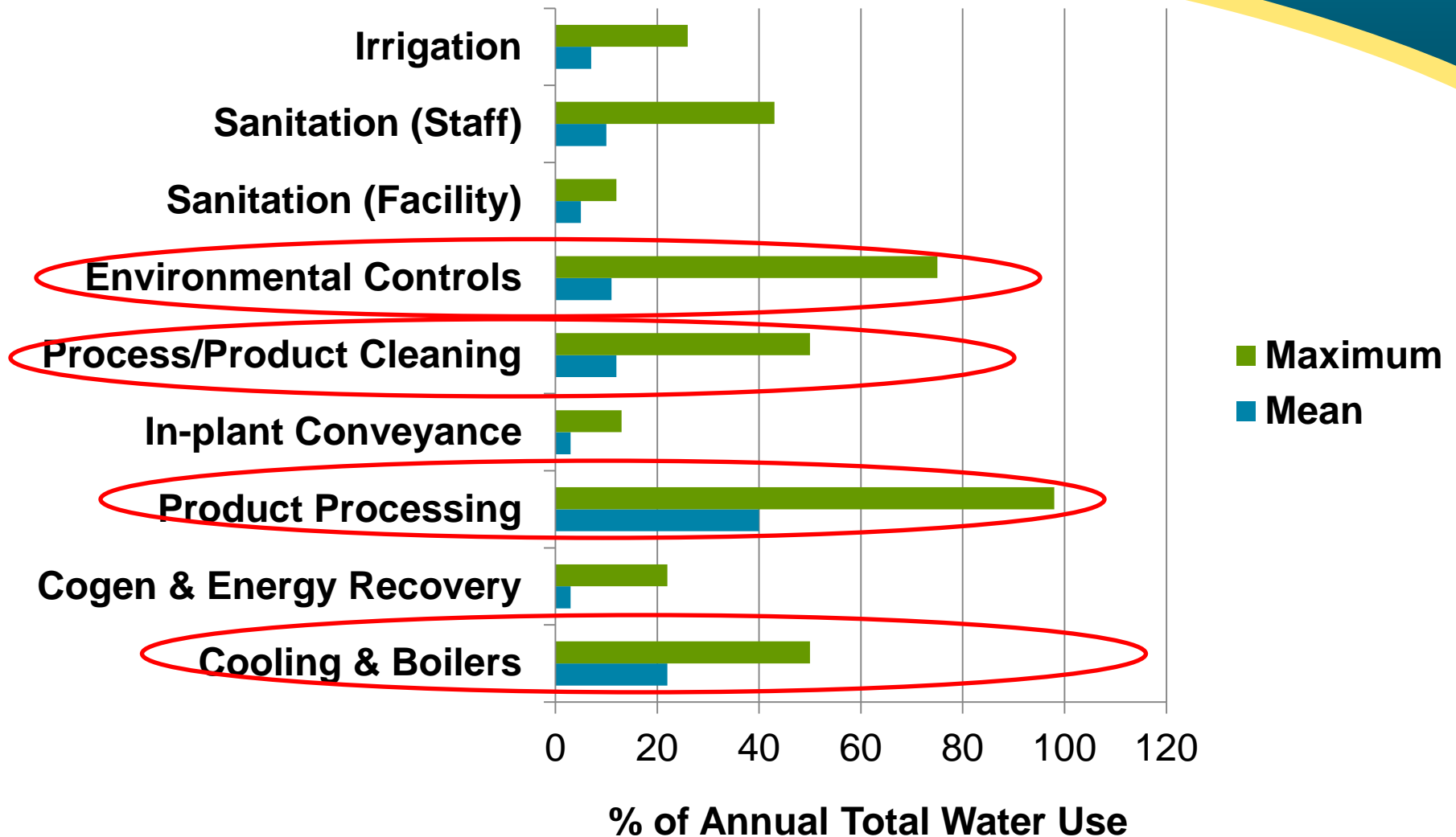
# Reuse/Recycling Implementation Issues

- Material and water balance
  - *Insufficient flow meters and water quality sensors*
  - *Limited knowledge on flow and quality variability*
- Treatment options
  - *Identifying suitable technologies for specific wastewater*
  - *Identifying use for various water quality sources and demands*
  - *Site constraints (available space, infrastructure upgrades, etc.)*
- Economics
  - *Identifying options that provide a suitable ROI*
  - *Identifying other factors that offset ROI*

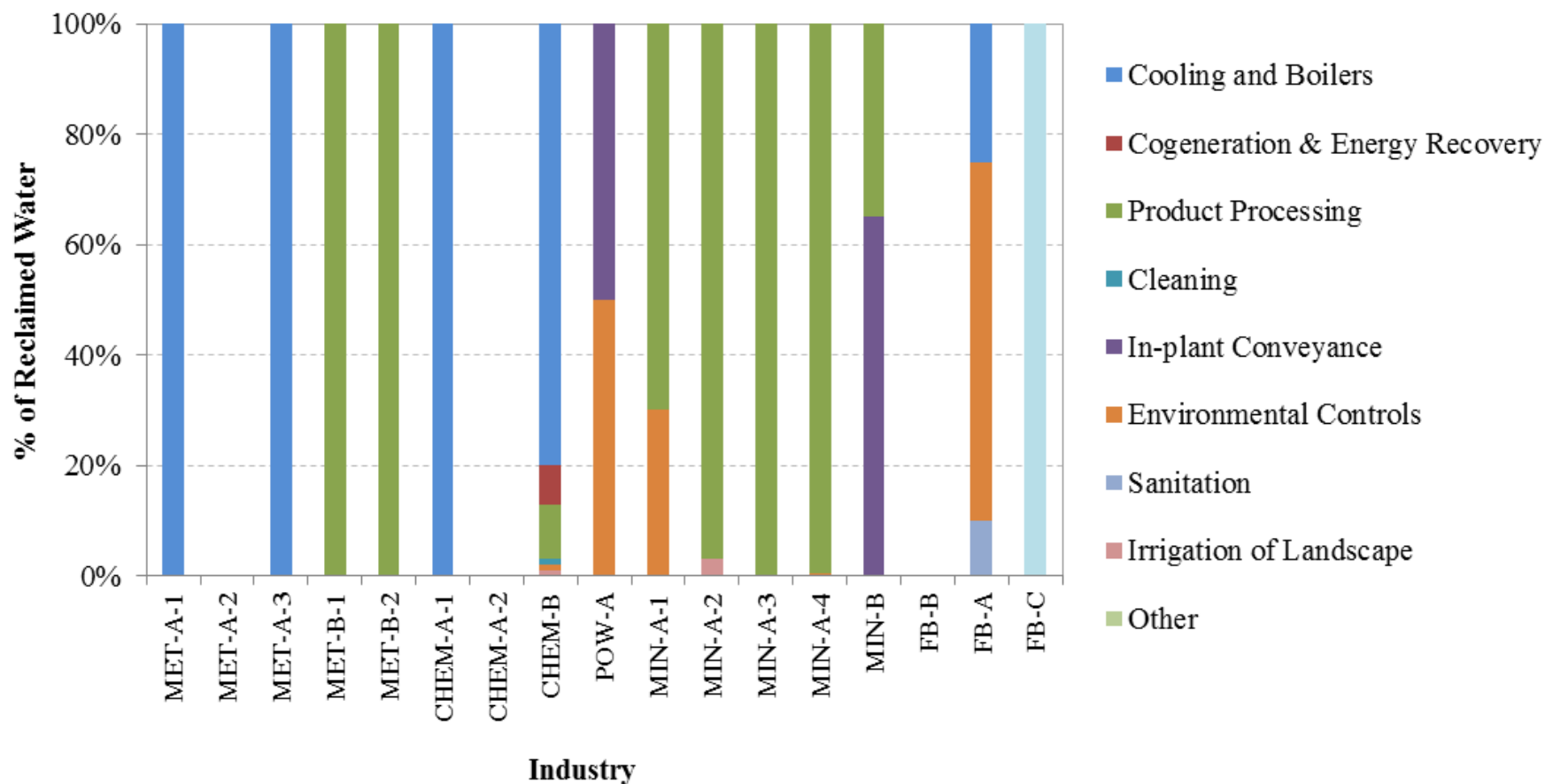
# Survey and Workshop Findings



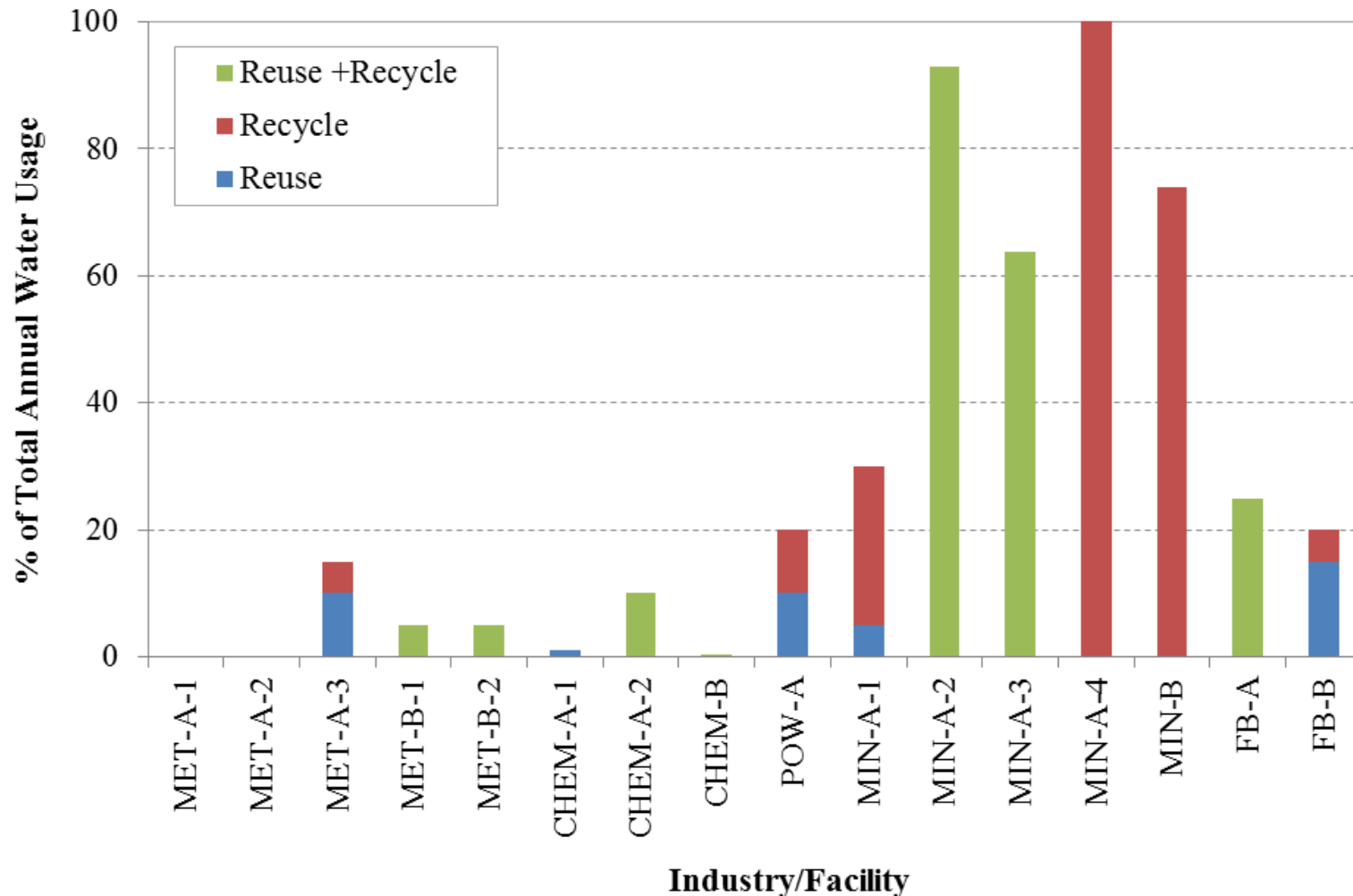
# Water Use on % Basis (from survey)



# % Distribution Reclaimed Water Volume



# Reuse / Recycle as % Total Annual Water Use



# Ease of Implementation (Workshop Responses)

Reuse Category	Mining	Mining	Food & Bev	Food & Bev	Power	Manufacturing	Mode (N=6)
Irrigation	1	2	1	1	2	1	1
Cooling & Boilers	5	3	2	2	1	3	2.5
Environmental	1	1	7	6	4	2	3
Conveyance	1	4	3	7	8	4	4
Sanitation	1	6	4	8	3	5	4
Product & Process Cleaning	5 / 8	5 / 7	5 / 6	2 / 4	5 / 6	7 / 8	5 / 6.5
Cogen & Energy Recovery	7	8	8	5	7	6	7

1= easy; 8 = hard

# Reuse/Recycling Benefits & Cost Savings – Food Industry

Sub-sector	• Reuse/Recycle	Benefits	Cost Savings
Dairy	<ul style="list-style-type: none"> <li>Pasteurization cleaning water used for first rinse of tanks</li> <li>Tank rinse water used for cleaning</li> </ul>	30% reduced water consumption	\$73K/yr
Dairy / Fruit Juice	<ul style="list-style-type: none"> <li>Milk processing steam reuse</li> <li>Once through cooling water recaptured for washing</li> </ul>	19,000 L daily reduction of water consumption	\$6.3K rebate \$9K/yr
Brewery	<ul style="list-style-type: none"> <li>Reclaimed bottle/can pasteurizer water (excess holding capacity)</li> </ul>	Reduced discharge & water consumption	\$60K/yr (10 month payback)
Brewery	<ul style="list-style-type: none"> <li>Pasteurization overflow &amp; bottle washer final rinse to keg and floor washing</li> </ul>	Reduced water consumption	\$37.5k/yr (2 yr payback)

# Workshop Identified Solutions to Challenges

- Promote circular economy training for management
- Establish accreditation program (similar to LEED)
- Create active database of case study projects
- Provide tools for calculating true cost of water
- Develop fouling resistant membranes
- Assess recalcitrant compound biological catalysts
- Develop chemical fate and transport tools
- Enhance process modeling
- Improve facility metering and sensing

# Major Research Topic Needs

## ➤ Financial

- Develop ROI calculator based on true cost of water

## ➤ Technology

- Develop salt handling, recalcitrant organics
- Compile latest developments, applicability, benefits
- Develop cost-effective ZLD applications

## ➤ Communication

- Create knowledge sharing platforms for industrial groups with similar needs
- Continually compile case studies in publicly accessible format

# Major Research Topic Needs (cont'd)

## ➤ Guidance Development for:

- New facility design criteria promoting marginal water use
- Existing facility auditing protocols promoting reuse/recycle
- Treatment and residuals criteria
- Model treatment schemes for different industrial sectors
- Validation protocols for process train solutions
- Reuse/recycling criteria for generic water use categories
- Reuse/recycling integration within existing footprint tools

# Tools to Increase Water Reuse

- Water audit benchmarking tools
- Process recycling optimization tools
- Monetization of non-economic factors
- Technology transfer (modular approach)
- Identifying “difficult” chemicals across industries



**GLOBAL  
SUSTAINABILITY  
COMMITMENTS**





RICE  
KRISPIES

CHEEZ-IT

Sultana  
Bran



COCO  
POPS



CORN  
FLAKES

Kellogg's®

ZUCARTAS

pop.  
tarts

Special  
K

Eggo

MorningStar  
Farms

FROSTED  
FLAKES



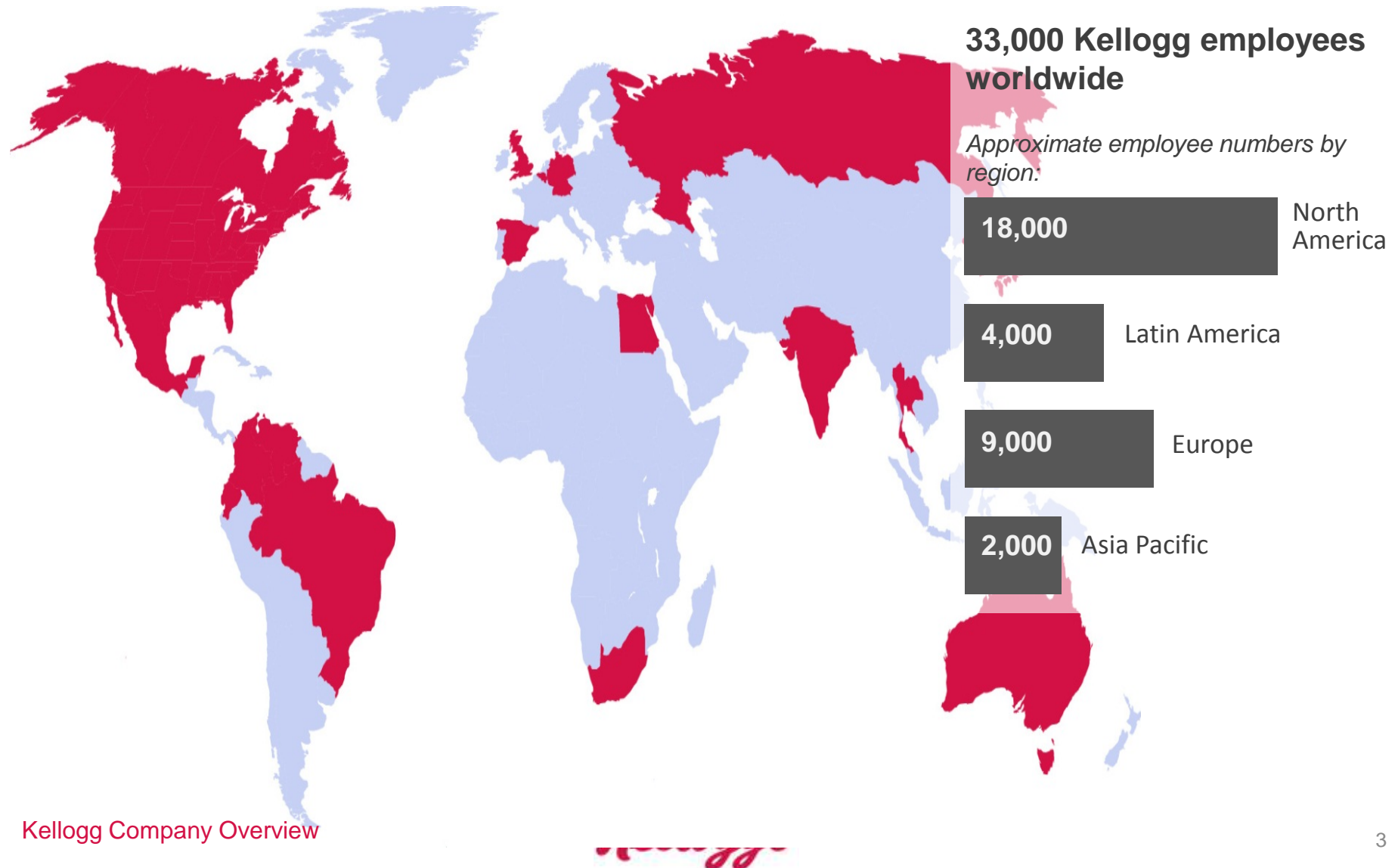
RICE  
BUBBLES

Kellogg's  
mini  
MAX

CHOCO  
KRISPIES



# Manufacturing Footprint



# Why Sustainability Matters

- Sustainability fits with our core values
- These types of commitments are very important for our consumers, improving the trust in our foods:
  - It strengthens the equity (integrity, trust, progress) in our brands
  - It drives relevance for our strategic categories
  - It builds corporate reputation
  - And it supports delivery of business results





## GLOBAL SUSTAINABILITY COMMITMENTS

Supporting the livelihoods of individuals, families and communities that rely on us and on whom we depend.

Conserving natural resources where our ingredients are sourced and our foods are made.

Driving consumer demand by building trust and love for our foods.

### ..... RESPONSIBLE SOURCING

#### Ingredients / Materials

Responsibly source top 10 ingredients/ materials by 2020

#### Sustainable Agriculture

Continue enabling farmers and millers to implement more sustainable farming practices



#### Smallholder Farmers

Identify smallholder farmers and build programs to improve agronomic practices and business skills



#### Women Farmers / Workers

Identify women in the value chain & develop programs to help improve their livelihoods, families and communities



### CONSERVING ..... NATURAL RESOURCES

**Energy** By 2020, expand low carbon energy use in plants by **50%**

Reduce energy, GHGE in plants by an additional **15%**



#### Packaging

Continue adding value to foods and the planet via increased resource-efficient packaging



**Water** By 2020, implement reuse projects in at least **25%** of plants, reduce usage by additional **15%** and continue watershed quality support



**Waste** By 2016, increase to **30%** number of plants sending zero waste to landfill



# Building on Our Success

- **By 2020, Kellogg is committing to :**
  - Expand our use of low-carbon energy in our plants by 50%
  - Reduce energy and GHG emissions by 15%\*
  - Support watershed quality and reduce water use by additional 15%\*
  - Increase to 30% number of plants sending zero waste to landfill
- (\*Per metric tonne of food produced)

# Water Reuse Opportunities and Challenges

- Opportunities
  - Reusing water within the same equipment/system
  - Reusing water in nearby non-contact equipment
- Challenges
  - Food safety is our #1 priority
  - Cost of water is low

# Water Reuse Success

Partnering with water treatment chemical companies and neighbors, we have successfully reused water in

- Dust Collection Equipment
- Boilers
- Cooling Towers
- Landscape Irrigation



# Questions?

**Submit Your Questions Through the Chat Box**



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